

# THE ROAD AHEAD

2021 ANNUAL REPORT



FIRST COMMUNITY  
FINANCIAL CORPORATION



# THE ROAD AHEAD

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**JOHN P. HENRY III**

Chairman



**SCOTT E. FRITZ**

President & Chief  
Executive Officer

## DEAR SHAREHOLDER,

After a challenging year in 2020, we looked forward to 2021 as the world began to open up. The pandemic, on the other hand, still had other plans. Our community once again faced a challenging year, as local businesses continued to struggle financially, coupled with the added burden of staffing shortages.

Despite these challenges, our team worked hard and assisted businesses and consumers with their changing financial needs. We were able to end 2021 strong, with some of the biggest performance increases we've seen in recent years. We saw significant asset growth from \$608,291,000 in 2020 to \$698,408,000 as of December 31, 2021. This is in part, due to the drastic deposit growth throughout the year. Deposits were up 19.27%, due in part to the continued stimulus payments. We also saw historic loan growth from \$380,726,000 in 2020 to \$404,355,000 in 2021. Net income rose to \$5,167,000, a 27.11% increase over 2021.

In June, we were excited to open an additional office on the West Shore in downtown Camp Hill. This office houses our West Shore lending team and their staff. Its close proximity to businesses and households allows for additional exposure of Pennian Bank, as well as increased talent acquisition. We continue to focus on a growth plan for the Capital Region, as we add talented staff and resources.

Our investments in technology continued in 2021, as we signed on with Q2, a cutting-edge digital banking provider. As the shift to digital banking behavior continues to rise, we want to ensure that we are well positioned with user-friendly, state-of-the-art technology for our customers. We look forward to launching this product in early 2022.

Pennian Bank continues to be well capitalized, allowing for support of future growth initiatives. Credit quality remains very good through the disruptions of the past two years and our liquidity metrics remain strong.

Though 2021 was another year of challenges, we look forward to a return to normalcy and a prosperous 2022. Our team is working hard to make sure we are serving our customers and adding value for our shareholders. We look forward to a productive year and remain focused on sustainable and profitable growth.

John P. Henry III  
Chairman

Scott E. Fritz  
President & Chief  
Executive Officer



# THE CHANGE TO PENNIAN WEALTH MANAGEMENT GROUP

The change from First National Bank of Mifflintown to Pennian Bank, almost 5 years ago, paved the way for new opportunities and expansion of our geographic footprint. While it has grown, the trust, estate, and financial services division needed a modern image to resonate with today's consumers. Additionally, there has been a lack of connection between the Bank and First Community Financial Consulting (the name for the brokerage division operating through Cetera Investment Services LLC).

This lack of brand consistency and recognition created a challenge in both our current and prospective markets. After much discussion, in 2021, the Board of Directors approved rebranding our trust and financial services division. Effective February 2022, the trust and estate services division became Pennian Wealth Management Group and First Community Financial Consulting became Pennian Investment Services.

Under these names, we will operate the following divisions:

- Pennian Wealth Management Group (formerly Pennian Trust and Estate Services)
- Pennian Investment Services (formerly First Community Financial Consulting)

Our team is excited for the opportunity to refresh our image with the new names and logos. We believe this change will create a better continuity of branding moving forward, reduce confusion, and give us a competitive advantage in our market area.



**Pennian** Wealth  
Management Group



**Pennian**  
Investment Services



# GIVING BACK



A



B



C



D





**A** Abundant Blessings  
Local First Donation

**B** United Way Day of Caring

**C** Andrew's Gift EITC Donation

**D** Beale Township Fire  
Company Donation

**E** Join Hands Ministry School  
Supply Drive

**F** Wildcat Foundation  
EITC Donation

**G** Richfield Ambulance Donation

**H** Latino Hispanic American  
Community Center  
EITC Donation

**I** United Way Stuff the Bus

**J** Area Agency on Aging Gift  
Donation



Guidance You  
Can Count On.

## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
First Community Financial Corporation  
Mifflintown, Pennsylvania

### Opinion

We have audited the accompanying consolidated financial statements of First Community Financial Corporation and its subsidiaries, which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of income and comprehensive income, shareholders' equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of First Community Financial Corporation and its subsidiaries as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of First Community Financial Corporation and its subsidiaries and to meet our other ethical responsibilities in accordance with the relevant ethical requirements related to our audits. We believe that the audit evidence we have obtained in sufficient and appropriate to provide a basis for our audit opinion.

### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about First Community Financial Corporation and its subsidiaries' ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.



### ***Auditor's Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of First Community Financial Corporation and subsidiaries' internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about First Community Financial Corporation and subsidiaries' ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Smith Elliott Keorns + Company, LLC*

Hagerstown, Maryland  
February 23, 2022

# CONSOLIDATED BALANCE SHEETS

	December 31,	
	2021	2020
	(In Thousands, Except Share Data)	
ASSETS		
Cash and due from banks	\$ 20,566	\$ 25,166
Interest-bearing demand deposits	2,439	3,940
Federal funds sold	8,000	7
Cash and Cash Equivalents	31,005	29,113
Time certificates of deposit	199	199
Securities available for sale	233,568	169,701
Loans	407,329	383,838
Less: Allowance for loan losses	(4,695)	(4,566)
Plus: Deferred loan costs, net	1,721	1,454
Net loans	404,355	380,726
Premises and equipment, net	5,448	6,278
Restricted investment in bank stocks	2,051	2,218
Investment in life insurance	12,914	12,663
Interest rate swap asset	1,526	302
Other assets	7,342	7,091
Total Assets	\$ 698,408	\$ 608,291
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Deposits:		
Non-interest bearing	\$ 119,534	\$ 91,999
Interest-bearing	469,998	402,264
Total Deposits	589,532	494,263
Short-term borrowings	3,150	3,827
FHLB advances	38,000	44,000
Junior subordinated debt	5,155	5,155
Other liabilities	5,408	5,251
Total Liabilities	641,245	552,496
SHAREHOLDERS' EQUITY		
Preferred stock, without par value; 10,000,000 shares authorized and unissued	-	-
Common stock, \$5 par value; 10,000,000 shares authorized;		
Shares issued, 2021 – 2,832,036; 2020 – 2,832,036		
Shares outstanding, 2021 – 2,829,567; 2020 – 2,823,567	14,160	14,160
Capital in excess of par value	720	720
Retained earnings	39,153	36,248
Treasury stock, at cost 2021 – 2,469 shares; 2020 – 8,469 shares	(72)	(200)
Accumulated other comprehensive income	3,202	4,867
Total Shareholders' Equity	57,163	55,795
Total Liabilities and Shareholders' Equity	\$ 698,408	\$ 608,291

# CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME

	Years Ended December, 31,	
	2021	2020
	(In Thousands, Except per Share Data)	
<b>INTEREST INCOME</b>		
Loans, including fees	\$ 16,852	\$ 16,365
Securities:		
Taxable	2,285	2,292
Tax exempt	1,760	1,267
Other	137	164
<b>Total Interest Income</b>	<b>21,034</b>	<b>20,088</b>
<b>INTEREST EXPENSE</b>		
Deposits	2,319	3,698
Short-term borrowings	156	53
Long-term debt	546	697
<b>Total Interest Expense</b>	<b>3,021</b>	<b>4,448</b>
<b>Net Interest Income</b>	<b>18,013</b>	<b>15,640</b>
<b>PROVISION FOR LOAN LOSSES</b>	<b>125</b>	<b>600</b>
<b>Net Interest Income after Provision for Loan Losses</b>	<b>17,888</b>	<b>15,040</b>
<b>OTHER INCOME</b>		
Service charges on deposits	599	578
Fiduciary activities	706	705
Earnings on investment in life insurance	302	292
ATM and debit card fees	944	826
Investment securities gains from sales	39	249
Unrealized gains on equity securities	90	38
Realized gains on sales of assets	47	36
Mutual fund commissions	416	248
Other	404	425
<b>Total Other Income</b>	<b>3,547</b>	<b>3,397</b>
<b>OTHER EXPENSES</b>		
Employee compensation and benefits	8,271	7,352
Net occupancy and equipment	1,724	1,700
Professional fees	768	453
Director and advisory boards compensation	375	370
ATM expenses	364	368
Supplies and postage	399	383
FDIC/OCC expense	269	229
Pennsylvania bank shares tax	380	320
Advertising	247	398
Internet banking	591	520
Information systems	772	513
Telecommunications	478	382
Other operating	944	871
<b>Total Other Expenses</b>	<b>15,582</b>	<b>13,859</b>
<b>Income before Income Taxes</b>	<b>5,853</b>	<b>4,578</b>
<b>PROVISION FOR INCOME TAXES</b>	<b>686</b>	<b>513</b>
<b>Net Income</b>	<b>\$ 5,167</b>	<b>\$ 4,065</b>



# CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (CONTINUED)

	Years Ended December 31,	
	2021	2020
	(In Thousands, Except per Share Data)	
<b>OTHER COMPREHENSIVE INCOME</b>		
Unrealized (losses) on investment securities, net of tax	(2,601)	3,305
Unrealized gains on cash flow hedge, net of tax	967	239
Reclassification adjustment for realized gains on sales, net of tax	(31)	(197)
<b>TOTAL OTHER COMPREHENSIVE INCOME</b>	<b>(1,665)</b>	<b>3,347</b>
<b>TOTAL COMPREHENSIVE INCOME</b>	<b>3,502</b>	<b>7,412</b>
 <b>BASIC EARNINGS PER SHARE</b>	 <b>\$ 1.83</b>	 <b>\$ 1.44</b>
 <b>DIVIDENDS PER SHARE</b>	 <b>\$ 0.80</b>	 <b>\$ 0.70</b>

## CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

	Common Stock	Capital In Excess of Par Value	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
	(In Thousands, Except per Share Data)					
Balance - January 1, 2020	\$ 14,160	\$ 720	\$ 34,159	\$ (200)	\$ 1,520	\$ 50,359
Comprehensive income:						
Net income			4,065			4,065
Change in net unrealized gains on securities available for sale, net of deferred income taxes					3,347	3,347
Total comprehensive income						7,412
Cash dividends, \$0.70 per share			(1,976)			(1,976)
Balance, December 31, 2020	\$ 14,160	\$ 720	\$ 36,248	\$ (200)	\$ 4,867	\$ 55,795
Comprehensive income:						
Net income			5,167			5,167
Change in net unrealized losses on securities available for sale, and cash flow hedge, net of deferred income taxes					(1,665)	(1,665)
Total comprehensive income						3,502
Treasury Stock sale				128		128
Cash dividends, \$0.80 per share			(2,262)			(2,262)
<b>Balance, December 31, 2021</b>	<b>\$ 14,160</b>	<b>\$ 720</b>	<b>\$ 39,153</b>	<b>\$ (72)</b>	<b>\$ 3,202</b>	<b>\$ 57,163</b>

# CONSOLIDATED STATEMENTS OF CASH FLOW

	Years Ended December 31, 2021	
	(In Thousands)	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 5,167	\$ 4,065
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of premises and equipment	585	604
Net amortization of debt investment securities	707	628
Earnings on investment in life insurance	(302)	(292)
Realized gains on securities	(39)	(249)
Realized (gains) losses on sales of assets	-	(29)
Realized (gains) on sale of premises and equipment	(47)	(7)
Unrealized (gains) on equity securities	(90)	(38)
Provision for loan losses	125	600
Deferred income taxes	(33)	(205)
Increase in accrued interest receivable and other assets	(128)	(303)
Decrease in accrued interest payable and other liabilities	537	267
<b>Net Cash Provided by Operating Activities</b>	<b>6,482</b>	<b>5,041</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Securities available for sale:		
Proceeds from maturities, calls and principal repayments	28,790	29,518
Proceeds from sales	2,615	14,164
Purchases	(99,181)	(67,627)
Net (increase) in loans	(23,754)	(29,449)
Purchases of premises and equipment	(237)	(278)
Proceeds from sale of assets	552	1,846
Purchase of annuities	-	(295)
Net (purchases) disposition of restricted investment in bank stocks	167	(593)
<b>Net Cash Used in Investing Activities</b>	<b>(91,048)</b>	<b>(52,714)</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Net increase in deposits	95,269	41,908
Net increase (decrease) in short-term borrowings	(677)	1,025
Net increase (decrease) in FHLB advances	(6,000)	17,000
Sales of treasury stock	128	-
Cash dividends paid	(2,262)	(1,976)
<b>Net Cash Provided by Financing Activities</b>	<b>86,458</b>	<b>57,957</b>
<b>Net Increase in Cash and Cash Equivalents</b>	<b>1,892</b>	<b>10,284</b>
<b>CASH AND CASH EQUIVALENTS - BEGINNING</b>	<b>29,113</b>	<b>18,829</b>
<b>CASH AND CASH EQUIVALENTS - ENDING</b>	<b>\$ 31,005</b>	<b>\$ 29,113</b>
<b>SUPPLEMENTARY CASH FLOWS INFORMATION</b>		
Interest paid	\$ 3,076	\$ 4,556
Income taxes paid	\$ 867	\$ 761
<b>Non-cash investing activities</b>		
Unrealized gain (loss) on debt securities available for sale – net of tax	\$ (2,632)	\$ 3,108
Unrealized gain on interest rate swap – net of tax	\$ 967	\$ 239



## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES**

First Community Financial Corporation (the Corporation) through its wholly-owned subsidiary, Pennian Bank (the Bank), provides loan, deposit, trust and other related financial services through ten full service banking offices in Cumberland, Juniata and Perry Counties of Pennsylvania. The Corporation's other subsidiary, First Community Financial Capital Trust I (the Trust), was established during December 2003 for the purpose of issuing \$5,000,000 of trust preferred securities. On June 29, 2017, the bank changed from a National-Chartered bank to a Pennsylvania State-chartered bank. The Bank's name was changed from The First National Bank of Mifflintown to Pennian Bank on July 1, 2017. In February 2019 the Bank formed a subsidiary insurance agency. The Corporation is subject to regulation and supervision by the Federal Reserve Board and the Bank is subject to regulation and supervision by the Pennsylvania Department of Banking and the FDIC.

### **Principles of Consolidation**

The consolidated financial statements include the accounts of the Corporation, and its wholly-owned subsidiaries, the Bank and the Trust. In consolidation, significant intercompany accounts and transactions between the Bank and the Corporation have been eliminated. The Trust qualifies as a variable interest entity and is therefore consolidated within. The subordinated debt of the Trust is reflected as a liability of the Corporation.

### **Subsequent Events**

The Corporation has evaluated events and transactions occurring subsequent to the balance sheet date of December 31, 2021, for items that should potentially be recognized or disclosed in these consolidated financial statements. The evaluation was conducted through February 23, 2022 the date these consolidated financial statements were available to be issued.

### **Basis of Accounting**

The Corporation uses the accrual basis of accounting.

### **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the balance sheet dates, and the reported amounts of income and expenses for the years then ended. Actual results could differ from those estimates. The material estimates that are particularly susceptible to significant change in the near term are the determination of the allowance for loan losses, the evaluation of other-than-temporary impairment of securities, the valuation of foreclosed real estate and deferred tax assets.

While management uses available information to recognize losses on loans, future additions to the allowance may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for losses on loans. Such agencies may require the Bank to recognize additions to the allowance based on their judgments about information available to them at the time of their examination. Because of these factors, management's estimate of credit losses inherent in the loan portfolio and the related allowance may change in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

### **Trust Department Assets**

Assets held by the Trust Department in an agency or fiduciary capacity for its customers are excluded from the consolidated financial statements since they do not constitute assets of the Corporation. The market value of assets held by the Trust Department amounted to \$94,601,000 and \$90,319,000 at December 31, 2021 and 2020, respectively. Income from fiduciary activities is recognized on the accrual method.

## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **Significant Group Concentrations of Credit Risk**

Most of the Corporation's activities are with customers located within the Central Pennsylvania region. Note 3 discusses the types of securities in which the Corporation invests. Note 4 discusses the types of lending that the Corporation engages in. The Corporation does not have any significant concentrations in any one customer or industry, except for agricultural loans as disclosed in Note 4.

### **Cash and Cash Equivalents**

Cash and cash equivalents includes cash and due from banks, interest bearing demand deposits, federal funds sold and investments with an original maturity of 90 days or less. Federal funds are typically purchased and sold for one day periods. At times, the Corporation may have due from bank balances with its correspondent banks that exceed the federally insured limits, which management considers to be normal and acceptable business risk.

### **Securities**

Management determines the appropriate classification of debt securities at the time of purchase and re-evaluates such designation as of each balance sheet date. Securities available for sale are those debt securities that the Corporation intends to hold for an indefinite period of time, but not necessarily to maturity. Any decision to sell an available for sale debt security would be based on various factors. These securities are stated at fair value. Unrealized gains (losses) are reported as changes in other comprehensive income, a component of shareholders' equity, net of the related deferred tax effect. Premiums and discounts are recognized as interest income over the estimated lives of the securities, using the interest method. Securities held to maturity are those debt securities that the Corporation has the intent and ability to hold to maturity. These debt securities are stated at cost adjusted for amortization of premiums and accretion of discounts, which is recognized as interest income over their estimated lives, using the interest method. Equity securities unrealized gains and losses are recognized in the consolidated statements of income and comprehensive income. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) for equity securities, the intent and ability of the Corporation to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. Other than temporary impairment (OTTI) loss is recognized in earnings through the consolidated statements of income and comprehensive income in the period in which OTTI loss is incurred, except for the non-credit component of OTTI losses on debt securities, which are recognized in other comprehensive income.

### **Time Certificates of Deposit**

Time certificates of deposit are carried at cost, which approximates fair value.

### **Loans**

The Bank grants commercial, residential and consumer loans to customers primarily within Juniata, Perry, Cumberland, and Dauphin Counties of Pennsylvania and the surrounding area. A large portion of the loan portfolio is secured by real estate. Although the Bank has a diversified loan portfolio, its debtors' ability to honor their contracts is influenced by the region's economy.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are stated at their outstanding unpaid principal balances, net of an allowance for loan losses and any deferred fees or costs. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of related costs, are deferred and recognized as an adjustment of the yield (interest income) of the related loans. The Corporation is generally amortizing these amounts over the contractual life of the loan.

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Loans (Continued)

The accrual of interest is generally discontinued when the contractual payment of principal or interest has become 90 to 120 days past due, or management has significant doubts about further collectability of principal or interest even though the loan is currently performing. A loan may remain on accrual status if it is in the process of collection and is either guaranteed or well secured. When a loan is placed on non-accrual status, unpaid interest credited to income is reversed. Interest received on non-accrual loans generally is either applied against principal or reported as interest income, according to management's judgment as to the collectability of principal. Generally, loans are restored to accrual status when the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collectability of the total contractual principal and interest is no longer in doubt. When management determines that the Bank will not be able to collect the entire outstanding principal from either primary or secondary repayment sources, management recommends for charge-off the amount of principal that exceeds the liquidation value (orderly or forced) of the collateral or the entire principal balance if unsecured.

The bank participated in the Paycheck Protection Program (PPP) in 2021 and 2020. These loans were part of the federal government's response to the economic impact of COVID-19 by providing businesses with funding to cover payroll and other operating costs. The loans associated with this program will either be forgiven, if the business meets the requirements for forgiveness, or will remain loans that have maturities of two or five years. The loans are guaranteed by the Small Business Administration (SBA) and have an interest rate of 1%. The bank originated \$13,300,000 and \$5,387,000 of these loans as of December 31, 2021 and 2020 respectively. There were \$863,000 and \$7,600,000 of these loans outstanding at December 31, 2021 and 2020 respectively. There was \$464,000 and \$396,000 of PPP fee income recognized for the years ended December 31, 2021 and 2020, respectively. Due to the guarantees associated with these loans, they represent minimal risk to the bank.

### Loan Risk Assessment:

The Bank has a diverse loan portfolio with varying degrees of risk within each segment of the portfolios as discussed below.

#### Commercial –

- a. Commercial and industrial loans include loans to businesses for general commercial purposes and include permanent and short-term working capital, machinery and equipment financing, and may be either in the form of lines of credit, demand, or term loans. Some commercial and industrial loans may be unsecured to higher-rated customers, but the majority of these loans are secured by the borrower's accounts receivable, inventory and machinery and equipment and in many loans, the collateral also includes the business real estate or the business owner's personal real estate or assets. Commercial and industrial loans have credit exposure since they are more susceptible to risk of loss during a downturn in the economy as borrowers may have greater difficulty in meeting their debt service requirements and the value of the collateral may decline.
- b. Obligations of state and political subdivisions in the U.S. These loans are generally pledged by the full faith, credit and taxing power of the governmental entity.
- c. Commercial construction and land development loans are also included in this segment. The risk of loss on these loans is contingent on the assessment of the property's value at the completion of the project, which should exceed the property's construction costs. A number of factors can negatively affect the project during the construction phase such as cost overruns, delays in completing the project, competition, and real estate market conditions



## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Loan Risk Assessment (Continued)

which may change based on the supply of similar properties in the area. If the collateral value at the completion of the project is not sufficient to cover the outstanding loan balance, repayment of the loan would potentially need to rely on other repayment sources, including the guarantors of the project or other collateral securing the loan.

#### Commercial Real Estate –

- a. Owner-occupied commercial real estate loans are generally dependent upon the successful operation of the borrower's business, with the cash flows generated from the business being the primary source of repayment of these loans. If the business suffers a downturn in sales or profitability, the borrower's ability to repay the loan could be in jeopardy, which could increase the risk of loss.
- b. Non-owner occupied and multi-family commercial real estate loans are dependent on the borrower's ability to generate a sufficient level of occupancy to produce rental income that exceeds debt service requirements and operating expenses. Lower occupancy or lease rates may result in a reduction in cash flows, which may affect the ability of the borrower to meet debt service requirements, and may result in lower collateral values, which represents a higher inherent risk than owner-occupied commercial loans.

#### Agricultural –

Farm and agricultural loans consist of commercial loans to local, family-owned farms for operation of farm activities including raising and selling cattle or milk produced, raising and selling poultry, and raising and selling crops. The risks to repayment of farm loans include unfavorable weather conditions that can affect the production of crops for sale or feed, milk production and mortality rates of cattle and poultry that can be affected if cattle or poultry become ill, and milk prices paid which can vary depending on market prices and government subsidies. Collateral for these types of loans typically consists of farm real estate, but can also include equipment, livestock and crops.

#### Residential –

- a. 1-4 family owner-occupied real estate loans include fixed and adjustable-rate first and junior-lien mortgage loans with the underlying 1-4 family owner-occupied residential property securing the loan. Risk exposure is mitigated somewhat through the evaluation of the credit worthiness of the borrower, including credit scores and debt-to-income ratios, and limits on the loan-to-value ratios.
- b. Home equity term loans and lines of credit represent a slightly higher risk than 1-4 family first liens, as these loans can be first or second liens on 1-4 family owner occupied residential property, but there are loan-to-value limits on the value of the real estate taken as collateral. The credit worthiness of the borrower is considered including credit scores and debt-to-income ratios.
- c. Non-owner occupied 1-4 family residential loans are dependent on the borrower's ability to generate a sufficient level of occupancy to produce rental income that exceeds debt service requirements and operating expenses. Lower occupancy or lease rates may result in a reduction in cash flows, which may affect the ability of the borrower to meet debt service requirements, and may result in lower collateral values, which represents a higher inherent risk than owner-occupied 1-4 family residential loans.

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Loan Risk Assessment (Continued)

#### Consumer –

Installment and other consumer loan credit risk is mitigated through evaluation of the credit worthiness of the borrower through credit scores and debt-to-income ratios and, if secured, the collateral value of the assets. However, these loans can be unsecured or secured by assets that may depreciate quickly or may fluctuate and represent a greater risk than 1-4 family residential loans.

### Allowance for Loan Losses

The allowance for loan losses is established through provisions for loan losses charged against income. Loans deemed to be uncollectible are charged against the allowance for loan losses, and subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the allowance is based on the Corporation's past loan loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, composition of the loan portfolio, current economic conditions and other relevant factors. This evaluation is inherently subjective as it requires material estimates that may be susceptible to significant change, including the amounts and timing of future cash flows expected to be received on impaired loans.

Loans are risk rated by a universal bank grading system (1-9) endorsed by federal agencies. Level 1 is a loan with minimal risk; 2 – moderate risk; 3 – average risk; 4 – acceptable risk; 5 – marginally acceptable risk (grades 1 - 5 are considered pass loans); 6 – Other Assets Especially Mentioned (OAEM) (potential weaknesses identified); 7 – Substandard (well defined weaknesses); 8 – Doubtful (unlikely to be paid in full); 9 – Loss (will not be paid in full).

A loan review of a sample of the loan portfolio by an independent third-party is conducted semi-annually. All criticized and classified loans graded 6 and higher are reviewed by management quarterly.

The allowance consists of specific and general components. There have been no significant changes in management's methodology for evaluating the allowance for loan losses from prior periods. The specific component relates to loans that are classified as impaired. For such loans, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value for that loan. The general component covers non-impaired loans and is based on historical loss experience adjusted for qualitative factors. Individual portfolio segments are evaluated on a quarterly basis that values internal and external qualitative factors including: trends in loan volume and mix, past due loans, watch and criticized loans, economic factors; and changes in lending personnel, underwriting processes, underlying collateral and loan policies. Historical losses are evaluated on a rolling 16 quarter basis.

Commercial loans classified OAEM and below are reviewed for possible impairment. A commercial loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Allowance for Loan Losses (Continued)

the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan by loan basis for commercial, financial and agricultural loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

A Troubled Debt Restructuring (TDR) identification process has been established to determine whether a debtor is experiencing financial difficulty and, if so, whether the Bank has granted a concession to the borrower by modifying or renewing their loan. Then, mitigating factors are evaluated to determine a final conclusion as to whether the loan should be considered a troubled debt restructuring.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Corporation does not separately identify individual installment and residential loans for impairment consideration unless such loans are the subject of a restructuring agreement.

On April 7, 2020, a group of banking agencies issued an interagency statement that offers practical expedients for evaluating whether loan modifications that occur in response to the corona virus pandemic are TDRs. For a loan modification to be a TDR in accordance with ASC 310-40, both of the following conditions must be met: 1) the borrower must be experiencing financial difficulty, and 2) the creditor has granted a concession (except for an insignificant delay in payment). The interagency statement indicated that a lender can conclude that a borrower is not experiencing financial difficulty if short-term modifications (i.e. six months) are made in response to COVID-19, such as payment deferrals, fee waivers, extensions of repayment terms, or other delays that are insignificant related to loans in which the borrower is less than 30 days past due on its contractual payments at the time a modification program is implemented. Therefore, all short-term loan modifications (loan deferrals for six months or less) that meet the above criteria are not considered to be TDRs.

### Restricted Investment in Bank Stocks

Restricted investment in bank stocks represents required investments in the common stock of correspondent banks, including Atlantic Community Bankers Bank in the amount of \$20,000, and the Federal Home Loan Bank (FHLB) of Pittsburgh in the amount of \$2,031,000 for the year ended December 31, 2021. At December 31, 2020, the required investment in Atlantic Community Bankers Bank was \$20,000 and the Federal Home Loan Bank (FHLB) of Pittsburgh was \$2,198,000. No readily available market exists for these stocks. These restricted investments are carried at cost, which is considered to be fair value.

Management evaluates the restricted stock for impairment in accordance with FASB ASC Topic 942, *Financial Services – Depository and Lending*. Management's determination of whether these investments are impaired is based on their assessment of the ultimate recoverability of their cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of their cost is influenced by criteria such as (1) the significance of the decline in net assets of the entity as compared to the capital stock amount and the length of time this situation has persisted, (2) commitments by the entity to make payments required by law or regulation and the level of such payments in relation to the operating performance of the entity, and (3) the impact of legislative and regulatory changes on institutions and, accordingly, on the customer base of the entity.

Management believes no impairment charge is necessary related to its restricted stock as of December 31, 2021.



## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **Premises and Equipment**

Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation computed on the straight-line method over the estimated useful lives of the assets. Leasehold improvements are depreciated over the shorter of the estimated useful lives or the lease terms. Maintenance and repairs are expensed when incurred and expenditures for significant improvements are capitalized.

### **Foreclosed Real Estate**

Foreclosed real estate includes assets acquired through foreclosure and loans identified as in- substance foreclosures. A loan is classified as an in-substance foreclosure when the Corporation has taken possession of the collateral regardless of whether formal foreclosure proceedings have been commenced. Foreclosed real estate is initially valued at its estimated fair market value, net of anticipated selling costs, at the time of foreclosure, establishing the property's new basis. Subsequent to foreclosure, valuations are periodically performed by management and the foreclosed assets are carried at the lower of carrying amount or fair value less cost to sell. Gains and losses on the sale of foreclosed real estate and writedowns from periodic revaluations on foreclosed real estate are included in other income, while incurred expenses on foreclosed real estate are included in other expenses. There was no foreclosed real estate at December 31, 2021 or 2020.

### **Transfers of Financial Assets**

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Corporation, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Corporation does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

### **Derivative Financial Instruments**

The Corporation's ALM and risk management activities include the use of a derivative to mitigate risk to the Corporation. The Corporation's goal in using an interest rate derivative is to manage interest rate sensitivity and volatility so that movements in interest rates do not significantly adversely affect earnings or capital.

The Corporation records all derivatives on the consolidated balance sheets at fair value. Fair value is based on dealer quotes, pricing models, discounted cash flow methodologies or similar techniques for which the determination of fair value may require significant judgment or estimation.

At inception, the Corporation formally documents all relationships between the hedging instrument and hedged items, as well as the risk management objectives and strategies for undertaking the hedge. The Corporation assesses the hedge, both at inception and on an ongoing basis, to determine whether the derivative used in a hedging transaction is effective in offsetting changes in the fair value or cash flows of the hedged item and whether the derivative is expected to remain effective during subsequent periods. The Corporation discontinues hedge accounting when (1) it determines that a derivative is no longer effective in offsetting changes in fair value or cash flows of a hedged item; (2) the derivative expires or is sold, terminated or exercised; (3) probability exists that the forecasted transaction will no longer occur; or (4) management determines that designating the derivative as a hedging instrument is no longer appropriate. When hedge accounting is discontinued and a derivative remains outstanding, the Corporation recognizes the derivative in the consolidated balance sheets at its fair value and changes in the fair value are recognized in the consolidated statements of income and comprehensive income.

At inception, the Corporation designates a derivative as (1) a hedge of the exposure to changes in the fair value of recognized assets or liabilities or of unrecognized firm commitments attributable to a particular risk, such as interest rate risk (fair value hedge) or (2) a hedge of the exposure to variability in expected cash flows or other



## **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

### **Derivative Financial Instruments (Continued)**

types of forecasted transactions (cash flow hedge). For a derivative treated as a fair value hedge, a change in fair value is recorded as an adjustment to the hedged item and recognized in earnings. For a derivative treated as a cash flow hedge, the effective portion of the derivative's change in fair value is recorded as an adjustment to the hedged item and recognized as a component of accumulated other comprehensive income (loss) within shareholder's equity while the ineffective portion of a change in fair value is recorded as an adjustment to the hedged item and recognized in earnings. For more information on derivative financial instruments see Note 14.

### **Advertising Costs**

The Corporation charges the costs of advertising to expense as incurred. Advertising expense was \$247,000 and \$398,000 for the years ended December 31, 2021 and 2020, respectively.

### **Income Taxes**

Deferred income taxes are provided on the liability method whereby deferred tax assets are recognized for deductible temporary differences and deferred tax liabilities are recognized for taxable temporary differences. Temporary differences are the differences between the reported amounts of assets and liabilities and their tax basis. Deferred tax assets are reduced by a valuation allowance, when in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized. Deferred tax assets and liabilities are adjusted through the provision for income taxes for the effects of changes in tax laws and rates on the date of enactment.

### **Earnings per Share**

Basic earnings per share represents net income divided by the weighted average number of common shares outstanding during the period. The weighted average number of common shares outstanding was 2,825,375 for the year ended 2021 and 2,823,567 for the year ended 2020.

### **Segment Reporting**

Management does not separately allocate expenses, including the cost of funding loan demand, between the commercial, retail, trust and other operations of the Corporation. As such, discrete financial information is not available and segment reporting would not be meaningful.

### **Comprehensive Income**

Accounting principles generally accepted in the United States of America generally require that recognized revenue, expenses, gains and losses be included in net income. Changes in certain assets and liabilities, such as unrealized gains (losses) on debt securities available for sale, and derivatives used in cash flow hedges, are reported as a separate component of the equity section of the consolidated balance sheets. Such items, along with net income, are components of comprehensive income. Changes in equity securities are recorded in the consolidated statements of income and comprehensive income.

**NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

The components of accumulated other comprehensive income (loss) and related tax effects are presented in the following table (in thousands):

	Unrealized Gains/(Losses) on Securities Available for Sale	Cash Flow Hedge	Total
Balance, December 31, 2019	\$ 1,520	\$ -	\$ 1,520
Change in unrealized gains on securities available for sale	4,184	-	4,184
Reclassification adjustment for gains realized in net income	(249)	-	(249)
Change in unrealized gains on cash flow hedge	-	302	302
Tax effect of current period changes	(827)	(63)	(890)
Other comprehensive income	3,108	239	3,347
Balance, December 31, 2020	\$ 4,628	\$ 239	\$ 4,867
Change in unrealized gains on securities available for sale	( 3,292)	-	(3,292)
Reclassification adjustment for gains realized in net income	(39)	-	( 39)
Change in unrealized gains on cash flow hedge	-	1,224	1,224
Tax effect of current period changes	699	(257)	442
Other comprehensive income	( 2,632)	967	(1,665)
Balance, December 31, 2021	<u>\$ 1,996</u>	<u>\$ 1,206</u>	<u>\$ 3,202</u>

**Reclassifications out of accumulated other comprehensive income**

**Years ended December 31,**

Details about accumulated other comprehensive income components	Amount reclassified from accumulated other comprehensive income		Affected line item in the statement where net income is presented
	2021	2020	
Realized gains and losses on available-for-sale securities	\$ 39	\$ 249	Investment securities gains from sales
Tax effect	8	52	Provision for income taxes
	<u>\$ 31</u>	<u>\$ 197</u>	Net of Tax

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Loans Serviced

Currently, the Bank originates some single-family residential loans for immediate sale in the secondary market and Quicken Loans services the loans. At December 31, 2021 and 2020, the balance of loans serviced for others was \$23,547,000 and \$30,042,000 respectively. The estimated fair value of mortgage servicing rights (MSRs) related to loans sold and serviced by the Corporation is recorded as an asset upon sale of such loans. MSRs are amortized as a reduction to servicing income over the estimated lives of the underlying loans. MSRs are evaluated periodically for impairment, by comparing the carrying amount to the estimated fair value. Mortgage servicing income was \$78,000 and \$91,000 for 2021 and 2020, respectively, which is reflected in other income on the consolidated statements of income and comprehensive income. Fair value of MSRs was \$9,000 and \$28,000 at December 31, 2021 and 2020 respectively.

### Off Balance Sheet Financial Instruments

In the ordinary course of business, the Corporation has entered into off balance sheet financial instruments consisting of commitments to extend credit and standby letters of credit. Such financial instruments are recorded in the consolidated financial statements when they become payable.

### Fair Value Measurements

Fair values of financial instruments are estimated using relevant information and assumptions, as more fully disclosed in Note 13. Fair value estimates involve uncertainties and matters of significant judgment. Changes in assumptions or in market conditions would significantly affect the estimates.

### Risks and Uncertainties

Recent economic and government reactions to the COVID-19 pandemic have caused decreased sales for many businesses, resulting in temporary reductions or ceasing of operations for some businesses and created many economic uncertainties. These uncertainties may impact the ability of businesses and individuals to make their loan payments and could result in increased delinquencies and possible increases in the bank's allowance for loan losses. However, the financial impact and durations of these events cannot be reasonably estimated at this time.

### Revenue Recognition

All of the Corporation's revenue from contracts with customers within the scope of FASB ASC 606, Revenue from Contracts with Customers, is recognized within noninterest income in the statements of income and comprehensive income. Consistent with ASC 606, noninterest income covered by this guidance is recognized as services are transferred to our customers in an amount that reflects the consideration we expect to be entitled to in exchange for those services.

Following is further detail of the various types of revenue the Corporation earns and when it is recognized.

*Interest income:* Interest income is generated from various sources, including loans outstanding and investments, and is recognized on an accrual basis according to loan agreements, securities contracts or other such written contracts. These revenues are outside the scope of ASC 606.

*Service charges on deposit accounts:* Service charges are generated from customer deposit accounts for overdraft and account maintenance services. Overdraft fees are recognized when the overdraft occurs. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Corporation satisfies the performance obligation. The Corporation also earns fees from its customers for other



## NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue Recognition (Continued)

transaction-based services. Such services include safe deposit, box, ATM, stop payment, wire transfer fees, foreign currency order fees and merchant service fees. In each case, these service charges and fees are recognized in income at the time or within the same period that the Corporation's performance obligation is satisfied.

*Fiduciary activities:* Revenue is primarily comprised of fees earned from the management and administration of trusts, estates and other customer assets and by providing investment brokerage services. Fees that are transaction-based (e.g., execution of trades) are recognized at the time of the transaction. Other fees, such as general management of assets, are earned over time as the contracted monthly or quarterly services, such as account availability, reporting and general administration, are provided. These fees are assessed based on either account activity or the market value of assets under management at month end.

*Earnings on investment in life insurance:* Revenues are generated from life insurance policies by increases in cash surrender values as premiums are paid, and by the redemption and payout of the policies. These revenues are recognized at the time of carriers reporting cash surrender values to the Corporation and at the time proceeds are received. These revenues are outside the scope of ASC 606.

*ATM and debit card fees:* ATM fees are generated from non-customer ATM transactions initiated with the Corporation's ATM's. These fees are transaction-based and are recognized at the time the Corporation processes the transaction. Other debit card fees are primarily comprised of interchange fees from debit cardholder transactions conducted through various payment networks. Interchange fees from cardholder transactions are substantially driven by the underlying transaction value and are recognized daily, concurrently with the transaction processing services.

*Investment securities gains from sales and unrealized gains on equities:* Gains presented in other income represent amounts realized on the sale of all types of investment securities. Unrealized gains on equity securities are also included in this grouping representing changes in market value of equity investment securities that are available for sale. These gains are recognized upon being realized or at the time the investments are marked to market (generally daily), as applicable. These revenues are outside the scope of ASC 606.

*Realized gains on sales of assets:* Realized gains on the sale of assets represent proceeds in excess of carrying value for property and equipment used in the operations of the Corporation, repossessed assets, or real estate acquired through foreclosure. These gains are recognized at a point in time once control of the assets have transferred to the buyers and collectability of the transaction price is reasonably assured.

*Mutual fund commissions:* Revenues are generated from commissions on the sales of mutual funds. These are transaction-based fees that are recognized in income at the time of sale or within the same period that the Corporation's performance obligation is satisfied.

*Other income:* Other income is comprised primarily of secondary market loan fees, other fees and commissions, all of which are transaction-based fees that are recognized in income at the time or within the same period that the Corporation's performance obligation is satisfied. Also included within other income is a minimal amount of income from an insignificant investment in a limited liability company. The income recognized from this investment is recognized when earned and is outside the scope of ASC 606.

## NOTE 2 - RESTRICTIONS ON CASH AND DUE FROM BANKS

In return for services obtained through correspondent banks, the Corporation is required to maintain non-interest bearing cash balances in those correspondent banks. At December 31, 2021 and 2020, compensating balances approximated \$200,000.

## NOTE 3 - SECURITIES

Amortized cost and fair value at December 31, 2021 and December 31, 2020 were as follows:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
SECURITIES AVAILABLE FOR SALE:				
December 31, 2021:				
U.S. agency securities	\$ 50,340	\$ 716	\$ (415)	\$ 50,641
Mortgage-backed securities	95,797	884	(965)	95,716
State and municipal securities	83,507	2,442	(135)	85,814
Equity securities	635	762	-	1,397
	<u>\$ 230,279</u>	<u>\$ 4,804</u>	<u>\$ (1,515)</u>	<u>\$ 233,568</u>
December 31, 2020:				
U.S. agency securities	\$ 37,460	\$ 1,309	\$ (261)	\$ 38,508
Mortgage-backed securities	49,976	2,079	(61)	51,994
State and municipal securities	75,100	2,870	(77)	77,893
Equity securities	635	671	-	1,306
	<u>\$ 163,171</u>	<u>\$ 6,929</u>	<u>\$ (399)</u>	<u>\$ 169,701</u>

The following table shows the Corporation's investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2021 and December 31, 2020:

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2021	(In Thousands)					
SECURITIES AVAILABLE FOR SALE:						
U.S. agency securities	\$ 15,399	\$ 252	\$ 12,236	\$ 163	\$ 27,635	\$ 415
Mortgage-backed securities	64,612	951	1,881	14	66,493	965
State and municipal securities	9,749	62	4,029	73	13,778	135
	\$ 89,760	\$ 1,265	\$ 18,146	\$ 250	\$ 107,906	\$ 1,515

### NOTE 3 - SECURITIES (CONTINUED)

	Less than 12 Months		12 Months or More		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
December 31, 2020	(In Thousands)					
SECURITIES AVAILABLE FOR SALE:						
U.S. agency securities	\$ 1,837	\$ 15	\$ 15,585	\$ 246	\$ 17,422	\$ 261
Mortgage-backed securities	6,268	55	440	6	6,708	61
State and municipal securities	11,192	77	-	-	11,192	77
	<u>\$ 19,297</u>	<u>\$ 147</u>	<u>\$ 16,025</u>	<u>\$ 252</u>	<u>\$ 35,322</u>	<u>\$ 399</u>

At December 31, 2021, fifty mortgage-backed securities have unrealized losses. The aggregate depreciation from the Corporation's amortized cost basis on these securities is 1.4%. At December 31, 2020, fourteen mortgage-backed securities had unrealized losses. The aggregate depreciation from the Corporation's amortized cost basis on these securities was 0.1%. In management's opinion, these unrealized losses relate to changes in interest rates. The Corporation's mortgage backed security portfolio consists of only government sponsored agencies, and contains no private label securities.

At December 31, 2021, twenty-five state and municipal securities have unrealized losses with aggregate depreciation of 1.0% from the Corporation's amortized cost basis. At December 31, 2020, twenty state and municipal securities had unrealized losses with aggregate depreciation of 0.1% from the Corporation's amortized cost basis. In management's opinion, these unrealized losses relate primarily to changes in interest rates. In analyzing the issuer's financial condition, management considers the issuer's bond rating as well as the financial performance of the respective municipality.

At December 31, 2021, thirty-three U.S. agency securities have unrealized losses with aggregate depreciation of 1.5% from the Corporation's amortized cost basis. At December 31, 2020, twenty U.S. agency securities had unrealized losses with aggregate depreciation of 0.7% from the Corporation's amortized cost basis. In management's opinion, these unrealized losses relate primarily to changes in interest rates.

In management's opinion none of the debt securities have declines in value that are deemed to be other than temporary.

### NOTE 3 - SECURITIES (CONTINUED)

Gross realized gains and losses for the years ending December 31, 2021 and December 31, 2020 were as follows (in thousands):

	<u>Gross Realized Gains</u>	<u>Gross Realized Losses</u>	<u>Net Gains (Losses)</u>
<b>December 31, 2021:</b>			
State and municipal securities	\$ 5	\$ -	\$ 5
Mortgage-backed securities	<u>45</u>	<u>(11)</u>	<u>34</u>
	<u>\$ 50</u>	<u>\$ (11)</u>	<u>\$ 39</u>
<b>December 31, 2020:</b>			
Mortgage-backed securities	\$ 59	\$ (24)	\$ 35
U.S. agency securities	<u>242</u>	<u>(28)</u>	<u>214</u>
	<u>\$ 301</u>	<u>\$ (52)</u>	<u>\$ 249</u>

Amortized cost and fair value at December 31, 2021 by contractual maturity are shown below. Municipal securities with prerefunded issues are included in the category in which payment is expected to occur. Expected maturities will differ from contractual maturities because issuers may have the right to call or prepay with or without penalties.

	<u>Available for Sale</u>	
	<u>Amortized Cost</u>	<u>Fair Value</u>
1 year or less	\$ 2,200	\$ 2,241
Over 1 year through 5 years	7,013	7,164
Over 5 years through 10 years	30,108	30,136
Over 10 years	94,526	96,914
Mortgage-backed securities	95,797	95,716
Equity securities	<u>635</u>	<u>1,397</u>
	<u>\$ 230,279</u>	<u>\$ 233,568</u>

**NOTE 3 - SECURITIES (CONTINUED)**

At December 31, 2021 and 2020, securities with a carrying value of \$103,418,000 and \$78,490,000, respectively, were pledged as collateral as required by law on public deposits and for other purposes.

**NOTE 4 - LOANS**

Allowance for loan losses at December 31, 2021 and December 31, 2020 and loans receivable at December 31, 2021 and December 31, 2020 are as follows:

**Allowance for Loan Losses:**

	<b>Commercial</b>	<b>Commercial Real Estate</b>	<b>Agricultural</b>	<b>Consumer</b>	<b>Residential Real Estate</b>	<b>Un - allocated</b>	<b>Total</b>
<b>(in Thousands)</b>							
<b>December 31, 2020 Total Allowance for loan losses</b>	<b>\$ 938</b>	<b>\$ 1,012</b>	<b>\$ 973</b>	<b>\$ 16</b>	<b>\$ 1,422</b>	<b>\$ 205</b>	<b>\$ 4,566</b>
<b>Provision</b>	<b>(259)</b>	<b>332</b>	<b>(291)</b>	<b>29</b>	<b>(74)</b>	<b>388</b>	<b>125</b>
<b>Charge-offs</b>	<b>(8)</b>	<b>-</b>	<b>(18)</b>	<b>(3)</b>	<b>(17)</b>	<b>-</b>	<b>(46)</b>
<b>Recoveries</b>	<b>18</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>30</b>	<b>-</b>	<b>50</b>
<b>December 31, 2021 Total Allowance for loan losses</b>	<b>\$ 689</b>	<b>\$ 1,344</b>	<b>\$ 664</b>	<b>\$ 44</b>	<b>\$ 1,361</b>	<b>\$ 593</b>	<b>\$ 4,695</b>
<b>Ending balance for loans individually evaluated for impairment</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 59</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 59</b>
<b>Ending balance for loans collectively evaluated for impairment</b>	<b>\$ 689</b>	<b>\$ 1,344</b>	<b>\$ 605</b>	<b>\$ 44</b>	<b>\$ 1,361</b>	<b>\$ 593</b>	<b>\$ 4,636</b>



#### NOTE 4 - LOANS (CONTINUED)

##### Allowance for Loan Losses:

	Commercial	Commercial Real Estate	Agricultural	Consumer	Residential Real Estate	Un - allocated	Total
(in Thousands)							
December 31, 2019 Total Allowance for loan losses	\$ 679	\$ 673	\$ 1,256	\$ 19	\$ 1,206	\$ 86	\$ 3,919
Provision	250	339	(312)	(2)	206	119	600
Charge-offs	-	-	-	(3)	-	-	(3)
Recoveries	9	-	29	2	10	-	50
December 31, 2020 Total Allowance for loan losses	\$ 938	\$ 1,012	\$ 973	\$ 16	\$ 1,422	\$ 205	\$ 4,566
Ending balance for loans individually evaluated for impairment	\$ -	\$ -	\$ 9	\$ -	\$ -	\$ -	\$ 9
Ending balance for loans collectively evaluated for impairment	\$ 938	\$ 1,012	\$ 964	\$ 16	\$ 1,422	\$ 205	\$ 4,557

## NOTE 4 - LOANS (CONTINUED)

### Loans Receivable:

December 31, 2021	Commercial	Commercial Real Estate	Agricultural	Consumer	Residential	Total
	(in Thousands)					
Individually evaluated for impairment	\$ 125	\$ 1,587	\$ 3,621	\$ -	\$ 335	\$ 5,668
Collectively evaluated for impairment	85,103	121,055	39,878	2,107	153,518	401,661
<b>Total loans</b>	<b>\$ 85,228</b>	<b>\$ 122,642</b>	<b>\$ 43,499</b>	<b>\$ 2,107</b>	<b>\$ 153,853</b>	<b>\$ 407,329</b>

December 31, 2020	Commercial	Commercial Real Estate	Agricultural	Consumer	Residential	Total
	(in Thousands)					
Individually evaluated for impairment	\$ 133	\$ 1,667	\$ 1,833	\$ -	\$ 987	\$ 4,620
Collectively evaluated for impairment	91,397	93,152	\$ 52,580	1,568	140,521	379,218
<b>Total loans</b>	<b>\$ 91,530</b>	<b>\$ 94,819</b>	<b>\$ 54,413</b>	<b>\$ 1,568</b>	<b>\$ 141,508</b>	<b>\$ 383,838</b>

Analysis of credit quality indicators is as follows:

December 31, 2021	Commercial	Commercial Real Estate	Agricultural	Consumer	Residential	Total
	(in Thousands)					
Pass	\$ 85,060	\$ 115,587	\$ 38,858	\$ 2,084	\$ 152,142	\$ 393,731
Special Mention	13	5,456	381	-	588	6,438
Substandard	155	1,599	4,260	23	1,123	7,160
Doubtful	-	-	-	-	-	-
Loss	-	-	-	-	-	-
<b>Total</b>	<b>\$ 85,228</b>	<b>\$ 122,642</b>	<b>\$ 43,499</b>	<b>\$ 2,107</b>	<b>\$ 153,853</b>	<b>\$407,329</b>

# NOTE 4 - LOANS (CONTINUED)

December 31, 2020

	Commercial	Commercial Real Estate	Agricultural	Consumer	Residential	Total
	(in Thousands)					
Pass	\$ 91,322	\$ 93,125	\$ 48,430	\$ 1,539	\$ 139,188	\$ 373,604
Special Mention	17	6	365	-	324	712
Substandard	191	1,688	5,618	29	1,996	9,522
Doubtful	-	-	-	-	-	-
Loss	-	-	-	-	-	-
Total loans	\$ 91,530	\$ 94,819	\$ 54,413	\$ 1,568	\$ 141,508	\$ 383,838

The following is a summary of impaired loans:

December 31, 2021	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
	(In Thousands)				
<b>With no specific allowance needed</b>					
Commercial	\$ 125	\$ 138	\$ -	\$ 129	\$ -
Commercial Real Estate	1,587	1,760	-	1,628	-
Agricultural	2,243	2,335	-	2,544	85
Residential	335	497	-	348	-
<b>With an allowance recorded</b>					
Commercial	-	-	-	-	-
Commercial Real Estate	-	-	-	-	-
Agricultural	1,378	1,378	59	1,388	72
Residential	-	-	-	-	-
<b>Total</b>					
Commercial	125	138	-	129	-
Commercial Real Estate	1,587	1,760	-	1,628	-
Agricultural	3,621	3,713	59	3,932	157
Residential	335	497	-	348	-
<b>Total</b>	<b>\$ 5,668</b>	<b>\$ 6,108</b>	<b>\$ 59</b>	<b>\$ 6,037</b>	<b>\$ 157</b>

## NOTE 4 - LOANS (CONTINUED)

December 31, 2020	Recorded Investment	Unpaid Principal Balance	Related Allowance (In Thousands)	Average Recorded Investment	Interest Income Recognized
With no specific allowance needed					
Commercial	\$ 133	\$ 207	\$ -	\$ 113	\$ -
Commercial Real Estate	1,667	1,760	-	1,410	-
Agricultural	1,337	1,382	-	1,351	57
Residential	987	1,234	-	894	-
With an allowance recorded					
Commercial	-	-	-	-	-
Commercial Real Estate	-	-	-	-	-
Agricultural	496	496	9	496	25
Residential	-	-	-	-	-
Total					
Commercial	133	207	-	113	-
Commercial Real Estate	1,667	1,760	-	1,410	-
Agricultural	1,833	1,878	9	1,847	82
Residential	987	1,234	-	894	-
Total	\$ 4,620	\$ 5,079	\$ 9	\$ 4,264	\$ 82

Age analysis of past-due loans is as follows:

December 31, 2021

	30 – 59 Days	60 - 89 Days	> 90 Days	Total		Total	>90 Days And Still	
	Past Due	Past Due	Past Due	Past Due	Current	Loans	Accruing	Nonaccruals
(In Thousands)								
Commercial	\$ -	\$ -	\$ -	\$ -	\$ 85,228	\$ 85,228	\$ -	\$ 131
Commercial Real Estate	11	-	-	11	122,631	122,642	-	1,599
Agricultural	-	-	-	-	43,499	43,499	-	975
Consumer	-	3	-	3	2,104	2,107	-	-
Residential	51	125	82	258	153,595	153,853	-	514
Total	\$ 62	\$ 128	\$ 82	\$ 272	\$407,057	\$407,329	-	\$ 3,219

## NOTE 4 - LOANS (CONTINUED)

December 31, 2020

	30 – 59 Days	60 - 89 Days	> 90 Days	Total		Total	>90 Days And Still	
	Past Due	Past Due	Past Due	Past Due	Current	Loans	Accruing	Nonaccruals
	(In Thousands)							
Commercial	\$ -	\$ -	\$ -	\$ -	\$ 91,530	\$ 91,530	\$ -	290
Commercial Real Estate	21	-	-	21	94,798	94,819	-	1,688
Agricultural	-	-	1,337	1,337	53,076	54,413	1,127	210
Consumer	-	2	-	2	1,566	1,568	-	-
Residential	182	-	-	182	141,326	141,508	-	1,297
Total	\$ 203	\$ 2	\$ 1,337	\$ 1,542	\$382,296	\$383,838	\$ 1,127	\$ 3,485

The following is a summary of Troubled Debt Restructurings (in thousands):

Twelve Months Ended December 31, 2021

Twelve Months Ended December 31, 2020

Number of contracts	Pre- Modification Outstanding Recorded Investment	Post- Modification Outstanding Recorded Investment	Number of contracts	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
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Troubled Debt Restructurings

Commercial Real Estate	-	\$ -	\$ -	2	\$ 1,760	\$ 1,760
Residential Real Estate	-	-	-	-	-	-
Consumer	-	-	-	-	-	-
Commercial	1	45	45	2	138	138
Agriculture	4	2,602	2,602	1	496	496

There were no Troubled Debt Restructurings that subsequently defaulted during the years ended December 31, 2021 and 2020.

During 2021 there were 4 modifications to agriculture troubled restructurings and 1 modification to a commercial line of credit troubled restructuring. These loans were in financial distress prior to the pandemic and required modifications in terms or rates.

During 2020 there was 1 modification to agriculture troubled restructurings, 2 modifications to commercial troubled debt restructurings, and 2 modifications to commercial real estate troubled debt restructurings. These loans were in financial distress prior to the pandemic and required modifications in terms or rates.

No additional funds are committed to be advanced in connection with any loans whose terms have been modified in troubled debt restructurings.

As of December 31, 2021 and 2020 no consumer mortgage loans were in process of foreclosure.



#### NOTE 4 - LOANS (CONTINUED)

The Corporation, in the ordinary course of business, has loan, deposit and other routine transactions with its officers, directors and principal shareholders and entities in which they have principal ownership. Changes during 2021 and 2020 in these related party loans were as follows (in thousands):

	<u>2021</u>	<u>2020</u>
	<u>(In Thousands)</u>	
Balance, beginning	\$ 1,658	\$ 2,374
Advances	612	472
Repayments	(921)	(1,188)
Balance, ending	<u>\$ 1,349</u>	<u>\$ 1,658</u>

#### NOTE 5 - PREMISES AND EQUIPMENT

Premises and equipment at December 31 were as follows:

	<u>Range of Useful Lives</u> (in years)	<u>2021</u>	<u>2020</u>
		<u>(In Thousands)</u>	
Land	-	\$ 773	\$ 920
Buildings and improvements	7 - 39	8,238	9,302
Furniture, equipment and software	3 - 20	8,423	8,188
Right of use assets		412	390
		<u>17,846</u>	<u>18,800</u>
Accumulated depreciation		<u>(12,398)</u>	<u>(12,522)</u>
Premises and equipment, net		<u>\$ 5,448</u>	<u>\$ 6,278</u>

#### NOTE 6 - LEASES

The Corporation follows FASB ASC 842, *Leases*, which requires recognizing right-of-use (ROU) assets and lease liabilities on the consolidated balance sheet. Lease liabilities represent the Corporation's obligation to make lease payments and are presented at each reporting date as the net present value of the remaining contractual cash flows. Cash flows are discounted based on our best estimate of the rate implicit in the lease. Right-of-use assets represent the Corporation's right to use the underlying asset for the lease term and are calculated as the sum of the lease liability and if applicable, prepaid rent, initial direct costs and any incentives received from the lessor.

The Corporation's long-term lease agreements are classified as operating leases. Certain of these leases offer the option to extend the lease term and the Bank has included such extensions in its calculation of the lease liabilities to the extent the options are reasonably assured of being exercised. The lease agreements do not provide for residual value guarantees and have no restrictions or covenants that would impact dividends or require incurring additional financial obligations. There are no variable short-term lease costs for the years ended December 31, 2021 and 2020.

## NOTE 6 – LEASES (CONTINUED)

The Corporation leases its Delaware office (Juniata County), West Shore office (Cumberland County), the Trust & Financial Services office in Mifflintown, the Loan Production Office in Camp Hill, and the land on which its East Waterford office was constructed. The Corporation has an option through June 30, 2024 to purchase the leased land, for a predetermined price of \$125,000. The East Waterford land lease is for five years and expires on June 30, 2024 with a five year renewal option. The West Shore office lease is for five years and expires December 31, 2023, and there are two renewal options each for five years. The Trust and Financial Services office lease is for five years and expires February 28, 2024, and there is a renewal option that allows the lease to be renewed at a year-to-year discretion. The Delaware office lease is for five years and expires March 31, 2024, and there is no renewal option. The Loan Production Office lease is for five years and expires February 28, 2026. The Corporation also leases two copy machines. The Corporation also received rental income for leasing of available space at its Loysville office.

As of December 31, 2021 and 2020, the weighted average remaining lease term for all operating leases is 2.9 and 3.1 years, respectively. The discount rates used are based on our best estimate of the rate implicit in the leases. The weighted average discount rate associated with operating leases as of December 31, 2021 and 2020, is 4.07% and 5.81%, respectively.

During the years ended December 31, 2021 and 2020, rent expense associated with leases is as follows:

	<u>2021</u>	<u>2020</u>
	(In Thousands)	
Operating lease cost:		
Fixed rent expense	\$ 186	\$ 184
Sublease income	(44)	(46)
Net lease cost	142	138
Lease cost included in net occupancy and equipment	142	138

Amounts recognized as right-of-use assets related to operating leases are included in premises and equipment, net and related liabilities are included in other liabilities on the consolidated balance sheets. At December 31, 2021 and 2020, right-of-use assets and lease liabilities in operating leases were as follows:

	<u>2021</u>	<u>2020</u>
	(In Thousands)	(In Thousands)
Operating lease right-of-use assets	\$ 412	\$ 390
Operating lease liabilities	412	390

## NOTE 6 – LEASES (CONTINUED)

During the years ended December 31, 2021 and 2020, the corporation had the following cash and non-cash activities associated with leases:

	<u>2021</u> (In Thousands)	<u>2020</u> (In Thousands)
Cash paid for amounts related in the measurement of lease liabilities:		
Operating cash flows from operating leases	\$ 186	\$ 184
Non-cash investing and financing activities:		
Additions to ROU assets obtained from:		
New operating leases	188	17

The future payments due under operating leases as of December 31, 2021 are as follows:

	<u>2021</u> (In Thousands)
Due in 2022	\$ 198
2023	196
2024	52
2025	39
2026 and thereafter	6
Total	491
Less effects of discounting	(79)
Lease liabilities recognized	412

## NOTE 7 – DEPOSITS

Deposits were comprised of the following as of December 31:

	<u>2021</u>	<u>2020</u>
	<b>(In Thousands)</b>	
Non-interest bearing demand	\$ 119,534	\$ 91,999
Interest bearing demand	132,701	101,021
Savings	231,513	183,662
Time deposits less than \$100,000	60,917	71,939
Time deposits greater than \$100,000	<u>44,867</u>	<u>45,642</u>
Total	<u><u>\$ 589,532</u></u>	<u><u>\$ 494,263</u></u>

Time deposits greater than \$250,000 were \$15,234,000 and \$11,492,000 at December 31, 2021 and 2020, respectively.

Scheduled maturities of time deposits at December 31, 2021 were as follows (in thousands):

2022	\$ 51,587
2023	22,569
2024	12,982
2025	13,931
2026 and thereafter	<u>4,715</u>
Total	<u><u>\$ 105,784</u></u>

The aggregate amount of deposit account overdrafts reclassified as loan balances were \$59,000 and \$39,000 at December 31, 2021 and 2020, respectively.

Total aggregate deposits of employees, officers, directors and related interests were \$7,222,000 and \$6,192,000 at December 31, 2021 and 2020, respectively.

## NOTE 8 - BORROWINGS

Short-term borrowings at December 31 were as follows:

	<u>2021</u>	<u>2020</u>
	<b>(In Thousands)</b>	
Amount outstanding at end of year:		
Securities sold under agreements to repurchase	\$ 3,150	\$ 3,827
Weighted average interest rate at end of year	0.36 %	0.31 %
Maximum amount outstanding at any end of month	\$ 5,639	\$ 7,324
Daily average amount outstanding	4,427	4,165
Approximate weighted average interest rate for the year	0.33 %	0.44 %

## NOTE 8 – BORROWINGS (CONTINUED)

Securities sold under agreements to repurchase generally mature within one day from the transaction date. At December 31, 2021, securities with a fair value of \$6,252,000 were pledged as collateral for these agreements. At December 31, 2020, securities with a fair value of \$6,805,000 were pledged as collateral for these agreements. As of December 31, 2021, and 2020, the interest rate on securities sold under agreements to repurchase was 0.36% and 0.31%, respectively. The securities underlying the agreements were under the Corporation's control.

FHLB borrowings at December 31 were as follows:

	<u>2021</u>	<u>2020</u>
	<b>(In Thousands)</b>	
Fixed Rate:		
Maturing in 2021 with a weighted average rate of 0.75%	\$ -	\$ 30,000
Maturing in 2022 with a weighted average rate of 0.66%	<b>29,000</b>	5,000
Maturing in 2023 with a weighted average rate of 1.71%	<b>2,000</b>	2,000
Maturing in 2024 with a weighted average rate of 1.69%	<b>5,000</b>	5,000
Maturing in 2025 with a weighted average rate of 1.01%	<b>2,000</b>	2,000
	<hr/>	<hr/>
<b>Total</b>	<b><u>\$ 38,000</u></b>	<b><u>\$ 44,000</u></b>

The Corporation has a maximum borrowing capacity through the Federal Home Loan Bank of approximately \$236,126,000, of which \$198,126,000 was available at December 31, 2021. The borrowing capacity is collateralized by security agreements in certain residential real estate backed assets of the Corporation, including loans and investments. At December 31, 2021, the carrying amount of the qualifying loan collateral was \$332 million.

The Corporation also has \$15,000,000 in letters of credit through the Federal Home Loan Bank issued to municipalities to secure deposits at December 31, 2021.

The Corporation has a \$5,000,000 unsecured fed fund borrowing line at Atlantic Community Bankers Bank. At December 31, 2021, and 2020, there were no outstanding balances on this borrowing line.

The Corporation has issued \$5,155,000 of floating rate junior subordinated deferrable interest debentures to a non-consolidated subsidiary trust, First Community Financial Capital Trust I (the Trust). The Corporation owns all of the common equity of the Trust. The debentures held by the Trust are the sole assets of the Trust.

The Trust issued \$5,000,000 of mandatorily redeemable preferred securities to third-party investors. The Corporation's obligations under the debentures and related documents, taken together, constitute a full and unconditional guarantee by the Corporation of the Trust's obligations under the preferred securities. The junior subordinated debt securities pay interest quarterly at 3-month LIBOR plus 3.00% (3.12% and 3.24% at December 31, 2021 and 2020, respectively). Pursuant to the debenture agreement, the Corporation can elect to defer payments of interest for up to 20 consecutive quarterly periods, provided there is no event of default as defined in the indenture. The Corporation has not deferred any quarterly interest payments through December 31, 2021. The preferred securities are redeemable quarterly by the Corporation at 100% of principal plus accrued interest on or after January 7, 2009. The preferred securities must be redeemed upon maturity of the debentures on January 7, 2034. The terms of the junior subordinated deferrable interest debentures match those of the preferred securities.



## NOTE 9 - INCOME TAXES

The components of income tax expense for the years ended December 31, 2021 and 2020 are as follows:

	2021	2020
	(In Thousands)	
Federal:		
Current	\$ 719	\$ 718
Deferred	(33)	(205)
<b>Total</b>	<b>\$ 686</b>	<b>\$ 513</b>
	<b>Percentage of Income</b>	
	<b>before Income Taxes</b>	
	2021	2020
Federal income tax at statutory rate	21.0 %	21.0 %
Other Adjustments	0.0	0.1
Tax-exempt income	(8.4)	(8.8)
Earnings on investment in life insurance	(0.9)	(1.1)
<b>Total</b>	<b>11.7 %</b>	<b>11.2 %</b>

Components of deferred tax assets and liabilities at December 31 were as follows:

	2021	2020
	(In Thousands)	
Deferred tax assets:		
Allowance for loan losses	\$ 1,046	\$ 995
Nonaccrual loans interest	23	28
Retirement liabilities	582	575
Deferred loan fees	225	194
State net operating loss carryforward	393	384
Gross deferred tax asset	2,269	2,176
Valuation allowance	(393)	(384)
	1,876	1,792
Deferred tax liabilities:		
Accumulated depreciation	180	234
Available for sale debt securities	531	1,230
Unrealized gain on cash flow hedge	320	63
Deferred loan costs	589	499
Unrealized gain on equity securities	159	141
Mortgage servicing rights	2	6
	1,781	2,173
<b>Net Deferred Tax Assets (Liabilities)</b>	<b>\$ 95</b>	<b>\$ (381)</b>

## NOTE 9 – INCOME TAXES (CONTINUED)

The Corporation accounts for income taxes in accordance with income tax accounting guidance (FASB ASC 740, *Income Taxes*). The Corporation follows accounting guidance related to accounting for uncertainty in income taxes, which sets out a consistent framework to determine the appropriate level of tax reserves to maintain for uncertain tax positions.

The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenue. The Corporation determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

As of December 31, 2021, the Corporation has state net operating loss carryforwards of \$3,930,000 that expire through 2041. Management does not believe that these net operating loss carryforwards will be utilized prior to their expiration, as they were incurred by the holding company with little revenue opportunities to offset the losses, and as such, a valuation allowance has been provided for them.

Uncertain tax positions are recognized if it is more likely than not, based on the technical merits, that the tax position will be sustained upon examination. The term “more likely than not” means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals of litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being sustained upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to management’s judgment.

The Corporation recognizes interest and penalties on income taxes as a component of income tax expense.

## NOTE 10 - RETIREMENT PLANS

The Corporation maintains a 401(k) plan for the benefit of eligible employees. Employer contributions include matching a portion of employee contributions. Corporation contributions to the Plan were \$226,000 and \$137,000 for the years ended December 31, 2021 and 2020, respectively.

The Corporation maintains non-qualified compensation plans for selected employees (supplemental retirement) and directors (deferred fees). The estimated present value of future benefits is accrued over the period from the effective date of the agreements until the expected retirement dates of the individuals. Expenses include the following amounts for these non-qualified plans:

	<u>2021</u>	<u>2020</u>
	<u>(In Thousands)</u>	
Employee compensation	\$ 64	\$ 107
Director compensation	81	94

The balance accrued for these plans included in other liabilities as of December 31, 2021 and 2020 totaled \$2,771,000 and \$2,740,000, respectively.

## **NOTE 10 - RETIREMENT PLANS (CONTINUED)**

The Corporation is the owner of single premium life insurance policies on participants as part of a strategy to fund the benefits in the non-qualified retirement plans. At December 31, 2021 and 2020, the cash value of these policies was \$12,914,000 and \$12,663,000, respectively. The Corporation also uses annuities to fund the benefits of these plans. The value of these annuities was \$3,617,000 at December 31, 2021 and \$3,643,000 at December 31, 2020, and they are included in other assets.

The Corporation has an Employee Stock Ownership Plan (ESOP). Contributions to the ESOP are made by the Corporation, and the ESOP uses funds contributed to purchase Corporation stock for the accounts of ESOP participants. All employees who meet the eligibility requirements are participants in the Plan and receive an allocation of cash and stock contributions based on eligible compensation. Stock purchases can be made on the market or from the Corporation. Dividends paid on shares held by the ESOP are included in the calculation of weighted-average shares outstanding for purposes of calculating earnings per share. The Corporation's contributions to the ESOP totaled \$395,000 in 2021 and \$172,000 in 2020 and are reflected as compensation expense. The ESOP purchased 6,000 shares in 2021 and purchased 30,100 shares in 2020. The ESOP held 44,688 shares and 38,688 shares of the Corporation at December 31, 2021 and 2020, respectively, all of which were allocated to participants as of those dates.

Under Federal income tax regulations, the employer stock that is held by the Plan and its participants and is not readily tradable on an established market, or is subject to trading limitations, includes a put option. The put option is a right to demand that the Corporation buy any shares of its stock distributed to participants for which there is no market. The put price is representative of the current value of the stock. The Corporation can pay for the purchase with interest over a period of five years. The purpose of the put option is to ensure that the participant has the ability to ultimately obtain cash. The Corporation may assign the put option to the Plan.

The estimated fair value of the shares subject to a put or repurchase obligation at December 31, 2021 is approximately \$950,000 based on the most recent valuation performed for ESOP purposes as of December 31, 2021.

## **NOTE 11 - REGULATORY MATTERS AND SHAREHOLDERS' EQUITY**

The Corporation and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Corporation's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Quantitative measures established by regulation to ensure capital adequacy require the Corporation and the Bank to maintain minimum amounts and ratios (set forth below) of Tier 1 capital to average assets and of Tier 1 and total capital (as defined in the regulations) to risk weighted assets. Management believes, as of December 31, 2021, that the Corporation and the Bank meet all capital adequacy requirements to which they are subject.

As of December 31, 2021, the most recent notification from the regulators categorized the Bank as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the Bank's category.

## NOTE 11 – REGULATORY MATTERS AND SHAREHOLDERS’ EQUITY (CONTINUED)

The actual and required capital amounts and ratios were as follows:

							To be Well Capitalized under Prompt Corrective Action Provisions		
	Actual		For Capital Adequacy Purposes						
	Amount	Ratio	Amount	Ratio	Amount	Ratio	Amount	Ratio	
	(Dollars in Thousands)								
<b>BANK:</b>									
<b>As of December 31, 2021:</b>									
Tier 1 leverage ratio (to average assets)	\$57,166	8.3	%	\$≥27,663	≥4.0	%	\$≥34,579	≥ 5.0	%
Common Equity tier 1 capital ratio (to risk-weighted assets)	57,166	14.9		≥17,274	≥4.5		≥24,951	≥6.5	
Tier 1 risk-based capital ratio (to risk-weighted assets)	57,166	14.9		≥23,032	≥6.0		≥30,709	≥ 8.0	
Total risk-based capital ratio (to risk-weighted assets)	61,967	16.1		≥30,709	≥8.0		≥38,386	≥10.0	
<b>As of December 31, 2020:</b>									
Tier 1 leverage ratio (to average assets)	\$54,443	9.1	%	\$≥24,038	≥4.0	%	\$≥30,048	≥ 5.0	%
Common Equity tier 1 capital ratio (to risk-weighted assets)	54,443	15.4		≥15,872	≥4.5		≥22,926	≥6.5	
Tier 1 risk-based capital ratio (to risk-weighted assets)	54,443	15.4		≥21,163	≥6.0		≥28,217	≥ 8.0	
Total risk-based capital ratio (to risk-weighted assets)	58,857	16.7		≥28,217	≥8.0		≥35,271	≥10.0	

Under the provisions of the Pennsylvania Banking Code, cash dividends may be paid from accumulated net earnings (retained earnings) so long as minimum capital requirements are met. The minimum capital requirements stipulate that the Bank’s surplus or additional paid-in capital be equal to the amount of capital. Pennian Bank is well above these requirements and the balance of \$48,551,000 in its retained earnings at December 31, 2021 is available for cash dividends to the Corporation. First Community Financial Corporation’s balance of retained earnings at December 31, 2021 is \$39,153,000 and would be available for dividends, although payment of dividends to such extent would not be prudent or likely.

The Board of Directors of the Corporation have authorized and approved the repurchase of shares of outstanding Corporation common stock in an aggregate amount not to exceed \$1,000,000 (based on gross consideration paid). Share repurchases will be made from time to time and may be affected through open market purchases, block trades, or in privately negotiated transactions. The Corporation did not purchase shares under this plan in 2021 or 2020.

## NOTE 12 - FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK

The Corporation is a party to financial instruments with off balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments consist primarily of commitments to extend credit (typically mortgages and commercial loans) and, to a lesser extent, standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized on the balance sheet. The Corporation’s exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on balance sheet instruments. The Corporation does not anticipate any material losses from these commitments.

## NOTE 12 - FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK (CONTINUED)

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Corporation evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Corporation upon extensions of credit, is based on management's credit evaluation of the customer. Collateral held varies but may include accounts receivable, inventory, property and equipment and income-producing commercial properties. On loans secured by real estate, the Corporation generally requires loan to value ratios of no greater than 80%.

Standby letters of credit are conditional commitments issued by the Corporation to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements and similar transactions. The terms of the letters of credit vary and may have renewal features. The credit risk involved in using letters of credit is essentially the same as that involved in extending loans to customers. The Corporation holds collateral supporting those commitments for which collateral is deemed necessary. Management believes that the proceeds obtained through a liquidation of such collateral would be sufficient to cover the maximum potential amount of future payments required under the corresponding guarantees. The current amount of the liability as of December 31, 2021 and 2020 for guarantees under standby letters of credit issued is not material.

The Corporation has not been required to perform on any financial guarantees, and has not incurred any losses on its commitments, during the past two years.

A summary of the Corporation's commitments, both fixed and variable rates, at December 31 were as follows:

	<u>2021</u>	<u>2020</u>
	(In Thousands)	
Commitments to extend credit	\$ 115,687	\$ 105,404
Standby letters of credit	\$ 1,840	\$ 3,504

## NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS

Management uses its best judgment in estimating the fair value of the Corporation's consolidated financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Bank could have realized in a sales transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective period-ends and have not been re-evaluated or updated for purposes of these consolidated financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end.

ASC Topic 820, *Fair Value Measurements and Disclosure*, which defines fair value, establishes a framework for measuring fair value under GAAP, expands disclosures about fair value measurements, and applies to other accounting pronouncements that require or permit fair value measurements.

Fair value measurement and disclosure guidance defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. Additional guidance is provided on determining when the volume and level of activity for the asset or liability has significantly decreased.



## NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Fair value measurement and disclosure provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed and significant adjustments to the related prices may be necessary to estimate fair value in accordance with fair value measurement and disclosure guidance.

ASC Topic 820 clarifies that when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. This Topic provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value.

The following information regarding the fair value of the Corporation's financial instruments should not be interpreted as an estimate of the fair value of the entire Corporation since a fair value calculation is only provided for a limited portion of the Corporation's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Corporation's disclosures and those of other companies may not be meaningful.

Fair value measurement and disclosure establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

*Level 1:* Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

*Level 2:* Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

*Level 3:* Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The following describes the valuation techniques used by the Corporation to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the consolidated financial statements:

**Securities available for sale:** Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that consider observable market data (Level 2). For certain securities which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or transferability, and such adjustments are generally based on available unobservable market evidence (Level 3).

**Cash flow hedge:** The Corporation recognizes cash flow hedges at fair value. The Corporation has contracted with a third party to provide valuations for cash flow hedges using valuation techniques such as dealer quotes, pricing models, discounted cash flow methodologies or similar techniques (Level 2).

**NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at December 31, 2021 and 2020 are as follows (in thousands):

**December 31, 2021**

Description	Fair Value	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
U. S. agency securities	\$ 50,641	\$ -	\$ 50,641	\$ -
Mortgage-backed securities	95,716	-	95,716	-
State and municipal securities	85,814	-	85,814	-
Equity securities	1,397	522	-	875
Total securities available for sale	\$ 233,568	\$ 522	\$ 232,171	\$ 875
Cash flow hedge	1,526	-	1,526	-
Total financial assets	\$ 235,094	\$ 522	\$ 233,697	\$ 875

**December 31, 2020**

Description	Fair Value	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
U. S. agency securities	\$ 38,508	\$ -	\$ 38,508	\$ -
Mortgage-backed securities	51,994	-	51,994	-
State and Municipal securities	77,893	-	77,893	-
Equity securities	1,306	501	-	805
Total securities available for sale	\$ 169,701	\$ 501	\$ 168,395	\$ 805
Cash flow hedge	302	-	302	-
Total financial assets	\$ 170,003	\$ 501	\$ 168,697	\$ 805

**NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

The table below presents a reconciliation of activity for available for sale securities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the periods ending December 31, 2021 and December 31, 2020.

	<u>2021</u>	<u>2020</u>
Fair Value, beginning of year	\$ 805	\$ 718
Total gains (losses) included in earnings	70	87
Total gains (losses) included in other comprehensive income	-	-
Transfers in/out	-	-
Fair Value, end of year	<u>\$ 875</u>	<u>\$ 805</u>

The following describes the valuation techniques used by the Corporation to measure certain financial assets recorded at fair value on a nonrecurring basis in the consolidated financial statements:

**Impaired Loans:** Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser outside of the Corporation using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a non-recurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the consolidated statements of income.

**Foreclosed Real Estate:** Certain assets such as real estate owned are measured at fair value less the estimated cost to sell.

Assets measured at fair value on a non-recurring basis at December 31, 2021 and 2020 are summarized below:

Description	<b>December 31, 2021</b>	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
<b>Impaired loans</b>	<b>\$ 1,319</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,319</b>

Description	December 31, 2020	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
Impaired loans	\$ 487	\$ -	\$ -	\$ 487

### NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Total impaired loans with an allowance, which are measured for impairment using the fair value of the collateral for collateral-dependent loans, had a carrying amount of \$1,319,000 and \$487,000, net of the valuation allowances of \$59,000 and \$9,000 as of December 31, 2021 and December 31, 2020, respectively. This resulted in an additional provision for loan losses for the period ending December 31, 2021 of \$59,000 and an additional provision of \$9,000 for the period ending December 31, 2020.

The following table displays quantitative information about Level 3 Fair Value Measurements for December 31, 2021 and December 31, 2020.

	Quantitative information about Level 3 fair value measurements for <b>December 31, 2021</b>			
	Fair Value	Valuation Techniques	Weighted Average	Unobservable Input
Securities available for sale	\$ 875	Last sale price	-	-
Impaired loans	\$ 1,319	Discounted cash flows	Discount rate 5.497%	Constant prepayment rate, selling cost and discount for lack of marketability

	Quantitative information about Level 3 fair value measurements for December 31, 2020			
	Fair Value	Valuation Techniques	Weighted Average	Unobservable Input
Securities available for sale	\$ 805	Last sale price	-	-
Impaired loans	\$ 487	Discounted appraised value	10 – 20%	Constant prepayment rate, selling cost and discount for lack of marketability

**NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

The estimated fair values of the Corporation's financial instruments were as follows at December 31, 2021 and 2020.

	December 31, 2021				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	(In Thousands)				
Financial assets:					
Cash and cash equivalents	\$ 31,005	\$ 31,005	\$ 31,005	\$ -	\$ -
Time certificates of deposit	199	199	199	-	-
Investment securities:					
Available for sale	233,568	233,568	522	232,171	875
Loans, net	404,355	405,033	-	403,714	1,319
Accrued interest receivable	1,820	1,820	-	1,820	-
Investment in life insurance	12,914	12,914	-	12,914	-
Investment in annuities	3,617	3,617	-	3,617	-
Restricted investment in bank stocks	2,051	2,051	-	2,051	-
Cash flow hedge	1,526	1,526	-	1,526	-
Mortgage servicing rights	9	9	-	9	-
Total financial assets	\$ 691,064	\$ 691,742	\$ 31,726	\$ 657,822	\$ 2,194
Financial liabilities:					
Deposits	\$ 589,532	\$ 590,231	\$ -	\$ 590,231	\$ -
Short-term borrowings	3,150	3,150	-	3,150	-
FHLB advances	38,000	38,107	-	38,107	-
Junior subordinated debt	5,155	5,155	-	5,155	-
Accrued interest payable	126	126	-	126	-
Total financial liabilities	\$ 635,963	\$ 636,769	\$ -	\$ 636,769	\$ -
Off-balance sheet financial instruments	\$ -	\$ -	\$ -	\$ -	\$ -

**NOTE 13 - FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)**

	December 31, 2020				
	Carrying Amount	Fair Value	Level 1	Level 2	Level 3
	(In Thousands)				
Financial assets:					
Cash and cash equivalents	\$ 29,113	\$ 29,113	\$ 29,113	\$ -	\$ -
Time certificates of deposit	199	199	199	-	-
Investment securities:					
Available for sale	169,701	169,701	501	168,395	805
Loans, net	380,726	381,234	-	380,747	487
Accrued interest receivable	1,864	1,864	-	1,864	-
Investment in life insurance	12,663	12,663	-	12,663	-
Investment in annuities	3,643	3,643	-	3,643	-
Foreclosed real estate	2,218	2,218	-	2,218	-
Restricted investment in bank stocks	302	302	-	302	-
Mortgage servicing rights	28	28	-	28	-
Total financial assets	\$ 600,457	\$ 600,965	\$ 29,813	\$ 569,860	\$ 1,292
Financial liabilities:					
Deposits	\$ 494,263	\$ 495,976	\$ -	\$ 495,976	\$ -
Short-term borrowings	3,827	3,827	-	3,827	-
FHLB advances	44,000	44,307	-	44,307	-
Junior subordinated debt	5,155	5,155	-	5,155	-
Accrued interest payable	180	180	-	180	-
Total financial liabilities	\$ 547,425	\$ 549,445	\$ -	\$ 549,445	\$ -
Off-balance sheet financial instruments	\$ -	\$ -	\$ -	\$ -	\$ -

**NOTE 14 – DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES**

The Corporation's derivative instrument is used as a risk management tool to manage differences in the amount, timing, and duration of the Corporation's exposure to variability in expected cash flows. The Corporation's objectives in using interest rate derivatives are to add stability to net interest income and to manage its exposure to interest rate movements. To accomplish this objective, the Corporation primarily uses interest rate swaps as part of its interest rate risk management strategy. Interest rate swaps designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for the Corporation making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount.

At December 31, 2021 and 2020, the Corporation had one interest rate swap which it designated as a cash flow hedging instrument. The Corporation entered into the interest rate swap agreement on September 24, 2020 to manage the interest rate exposure on \$24,000,000 of its FHLB borrowing. This portion of its FHLB borrowings have a current maturity of March 2022, though the Corporation will renew these borrowings throughout the ten year term of the swap agreement. Generally accepted accounting principles require that unrealized gains and losses from swap agreements be recognized in current earnings unless they meet certain conditions from the time of their inception and throughout their term. If these conditions are met and ongoing assessments of the hedge effectiveness occur at least quarterly, these principles allow for the unrealized gains and losses to instead be



## NOTE 14 – DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES (CONTINUED)

presented as a component of other comprehensive income. The Corporation performed all steps necessary upon inception of the swap to classify the unrealized gains and losses as a component of other comprehensive income and will take actions necessary to continue meeting this criteria prospectively. The most significant aspect of this commitment is that the Corporation will renew its \$24,000,000 FHLB borrowing through the duration of the swap. If these criteria cease to be met, all accumulated unrealized gains and losses associated with the swap agreement will be reclassified to earnings at that time.

By entering into the swap agreement and designating it as a cash flow hedge, the Corporation expects to effectively convert the variable rates associated with the ongoing FHLB borrowings to a fixed rate. The Corporation pays a fixed interest rate of 0.76% to the counterparty, Vining Sparks, on the notional amount of the swap and it receives a floating rate of interest on the same notional amount that is based on the 3 month LIBOR. A comparable rate based on SOFR will commence when LIBOR no longer exists. Interest payments are calculated and paid quarterly on a net basis, and the related impact of this net transaction is presented as an adjustment to the interest expense of the associated FHLB borrowing within current earnings.

The notional amount of the swap is not exchanged and does not represent exposure to credit loss. In the event of a default by the counterparty, the risk in this transaction is the cost of replacing the agreement at current market rates.

The following table summarizes the Corporation's derivative financial instrument as of December 31, 2021 and 2020:

(In thousands)

<u>Derivative designated as hedging instrument</u>	<u>Notional Contract Amount</u>	<u>Fair Value</u>	<u>Balance Sheet Location</u>
<b>2021</b>			
<b>Cash flow hedge</b>	<b>\$ 24,000</b>	<b>\$ 1,526</b>	<b>Interest rate swap asset</b>
<b>2020</b>			
Cash flow hedge	\$ 24,000	\$ 302	Interest rate swap asset

The maturity date of the cash flow hedge is September 24, 2030.

#### NOTE 14 – DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES (CONTINUED)

The following table summarizes the effect of the Corporation's derivative financial instrument on net income for the twelve months ended December 31, 2021 and 2020:

(In thousands)

<u>Derivative designated as hedging instrument</u>	<u>Amount of Loss Reclassified from AOCI Into Income</u>	<u>Location of Loss Recognized from AOCI Into Income</u>
<b>2021</b>		
Cash flow hedge	\$ -	Not Applicable
<b>2020</b>		
Cash flow hedge	\$ -	Not Applicable

Interest Expense (Income):

(in thousands)

<u>Financial statement line</u>	<u>2021</u>	<u>2020</u>
Interest expense: Short-term borrowings	\$ 142	\$ 35

Cash collateral held at another institution for swaps was \$1.2 million at December 31, 2021 and 2020. Collateral posted and received is dependent on the market valuation of the underlying hedge.

#### NOTE 15 - CONTINGENCIES

The Corporation is subject to claims and lawsuits which arise primarily in the ordinary course of business. Based on information presently available and advice received from legal counsel representing the Corporation in connection with any such claims and lawsuits, it is the opinion of management that the disposition or ultimate determination of any such claims and lawsuits will not have a material adverse effect on the consolidated financial position, consolidated results of operations or liquidity of the Corporation.

**NOTE 16 - CONDENSED FINANCIAL INFORMATION FOR PARENT COMPANY ONLY****BALANCE SHEETS**

	<b>December 31,</b>	
	<b>2021</b>	<b>2020</b>
	<b>(In Thousands)</b>	
<b>ASSETS</b>		
Cash	\$ 564	\$ 318
Investment in bank subsidiary	60,369	59,310
Investment in unconsolidated subsidiary trust	155	155
Securities available for sale	1,397	1,306
Other assets	31	40
<b>Total Assets</b>	<b>\$ 62,516</b>	<b>\$ 61,129</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities	\$ 198	\$ 179
Junior subordinated debt	5,155	5,155
Shareholders' equity	57,163	55,795
<b>Total Liabilities and Shareholders' Equity</b>	<b>\$ 62,516</b>	<b>\$ 61,129</b>

**STATEMENTS OF INCOME**

	<b>Years Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
	<b>(In Thousands)</b>	
Dividends from bank subsidiary	\$ 2,462	\$ 2,177
Other dividends	53	49
Unrealized loss on equity securities	90	38
	2,605	2,264
Expenses	162	184
	2,443	2,080
Equity in undistributed earnings in bank subsidiary	2,724	1,985
<b>Net Income</b>	<b>\$ 5,167</b>	<b>\$ 4,065</b>
<b>Total Comprehensive Income</b>	<b>\$ 3,502</b>	<b>\$ 7,412</b>

**NOTE 16 - CONDENSED FINANCIAL INFORMATION FOR PARENT COMPANY ONLY (CONTINUED)****STATEMENTS OF CASH FLOWS**

	<b>Years Ended December 31,</b>	
	<b>2021</b>	<b>2020</b>
	<b>(In Thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	\$ 5,167	\$ 4,065
Equity in undistributed earnings of bank subsidiary	(2,724)	(1,985)
Unrealized gain on securities	(90)	(38)
Decrease (increase) in other assets	9	65
Increase (decrease) in other liabilities	18	(15)
<b>Net Cash Provided by Operating Activities</b>	<b>2,380</b>	<b>2,092</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Sale of treasury stock	128	-
Cash dividends paid	(2,262)	(1,976)
<b>Net Cash Used in Financing Activities</b>	<b>(2,134)</b>	<b>(1,976)</b>
<b>Net Increase in Cash</b>	<b>246</b>	<b>116</b>
<b>CASH - BEGINNING</b>	<b>318</b>	<b>202</b>
<b>CASH - ENDING</b>	<b>\$ 564</b>	<b>\$ 318</b>

**Summary of Selected Financial Data**  
(Amounts in Thousands, Except Per Share Data)

	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
<b>Income Statement Data</b>					
Net interest income	\$ 18,013	\$ 15,640	\$ 14,607	\$ 14,927	\$ 14,228
Provision for loan losses	125	600	450	345	-
Gains on sales of securities	39	249	139	5	62
Other income	3,508	3,148	3,085	2,964	2,697
Other expenses	15,582	13,859	13,364	12,695	11,855
<b>Income before Income Taxes</b>	<b>5,853</b>	<b>4,578</b>	<b>4,017</b>	<b>4,856</b>	<b>5,132</b>
Income tax expense	686	513	460	622	1,537
<b>Net Income</b>	<b>\$5,167</b>	<b>\$ 4,065</b>	<b>3,557</b>	<b>4,234</b>	<b>\$ 3,595</b>
<b>Balance Sheet Data (Period End)</b>					
Total assets	\$ 698,408	\$ 608,291	\$ 542,414	\$ 511,921	\$505,601
Loans, net	404,355	380,726	351,877	341,492	345,610
Investments:					
Available for sale	233,568	169,701	142,163	131,429	118,900
Deposits	589,532	494,263	452,355	422,623	403,799
Short-term borrowings	3,150	3,827	2,802	6,670	6,781
Long-term debt	43,155	49,155	32,155	32,155	46,155
Shareholders' equity	57,163	55,795	50,359	46,466	44,977
<b>Per Share Data</b>					
Basic earnings	\$1.83	\$1.44	\$1.26	\$1.50	\$1.27
Cash dividends declared	0.80	0.70	0.69	0.68	0.61
Book value	20.20	19.76	17.83	16.43	15.93
Weighted average common shares outstanding	2,825	2,824	2,824	2,824	2,824
<b>Selected Ratios</b>					
Return on average assets	0.78 %	0.70 %	0.67 %	0.84 %	0.73 %
Return on average shareholders' equity	9.03 %	7.65 %	7.25 %	9.34 %	8.03 %
Average equity to average assets	8.66 %	9.15 %	9.25 %	8.95 %	9.12 %
Allowance for loan losses to total loans at end of period	1.16 %	1.20 %	1.11 %	1.10 %	1.06 %
Dividend payout ratio	43.79 %	48.61 %	54.77 %	45.37 %	47.92 %

The following represents summarized unaudited quarterly financial data of the Corporation which in the opinion of management, reflects adjustments (comprising only normal recurring accruals) necessary for fair presentation:

	Three Months Ended			
	December 31	September 30	June 30	March 31
	(In Thousands, Except per Share Amounts)			
<b>2021:</b>				
Interest income	\$ 5,537	\$ 5,317	5,168	5,012
Interest expense	695	749	781	797
Net interest income	4,842	4,568	4,387	4,215
Provision for loan losses	-	-	-	125
Provision for income taxes	142	184	194	165
Net income	1,212	1,322	1,385	1,248
Net income per share, basic	0.43	0.47	0.49	0.44
<b>2020:</b>				
Interest income	\$ 5,141	\$ 5,019	\$ 4,841	\$ 5,087
Interest expense	920	967	1,163	1,398
Net interest income	4,221	4,052	3,678	3,689
Provision for loan losses	50	350	200	-
Provision for income taxes	194	135	74	110
Net income	1,275	1,107	806	877
Net income per share, basic	0.45	0.39	0.29	0.31



## DIRECTORS

### **FIRST COMMUNITY FINANCIAL CORPORATION and PENNIAN BANK**

JOHN P. HENRY, III

Chairman of the Board of Directors of the Company and the Bank; Vice President of JPH Enterprises, LLC, Port Royal, PA

DANIEL B. BROWN

Vice Chairman of the Board of Directors of the Company and the Bank; President and Owner of Brown Funeral Homes, Inc., Mifflintown and McAlisterville, PA

SCOTT E. FRITZ

President and Chief Executive Officer of the Company and the Bank

DAVID L. SWARTZ

Secretary of the Board of Directors of the Company and the Bank; Retired, Assistant Director for Animal Systems Programs for Penn State Extension

DANIEL L. BENNER

Co-Owner of Benner's Butcher Shoppe LLC, Benner's Swine Barn LLC and Benner's Mobile Court LLC, Thompsontown, PA

MATTHEW J. FORD

CFO at Mammoth Restoration, Inc., Pleasant Gap, PA

ROBIN HOLMAN LOY

Attorney-at-Law, New Bloomfield, PA

DAVID M. McMILLEN

Owner of David McMillen Custom Contracting, Inc., Loysville, PA

JAMES M. SHEAFFER

Owner and Dealer Principal, Sheaffer Dodge-Chrysler-Jeep-Ram, Mexico, PA

TIMOTHY P. STAYER

Retired, EVP and Chief Operating Officer of the Company and the Bank

## OFFICERS

### **FIRST COMMUNITY FINANCIAL CORPORATION**

JOHN P. HENRY, III

Chairman

DANIEL B. BROWN

Vice Chairman

SCOTT E. FRITZ

President and Chief Executive Officer

DAVID L. SWARTZ

Secretary

WILLIAM B. MARTIN

Treasurer

BOBBI J. LEISTER

Assistant Secretary

JENNIFER S. MAHONEY

Assistant Secretary



## OFFICERS

### **PENNIAN BANK**

SCOTT E. FRITZ

President and Chief Executive Officer

KIMBERLY A. BENNER

EVP & Trust & Financial Services Division Manager

WILLIAM R. FEIST IV

EVP & Chief Lending Officer

WILLIAM B. MARTIN

EVP & Chief Financial Officer

MICHAEL A. MOORE

EVP & Chief Risk Officer

NANCI L. AUMILLER

SVP & AML/BSA/OFAC & Security Officer

G. LEWIS DAVEY

SVP & Market Executive

AUDRA L. HUNTER

SVP & Director of Retail Delivery

CANDACE A. HOFFMAN

SVP & Director of Human Resources

BERNADETTE KENT

SVP & Operations Manager

HEATHER J. MILTENBERGER

SVP & Director of Marketing & Business Services

NANETTE W. STAKE

SVP & Information Security Officer

GENNA R. BROWNBACK

VP & Branch Executive Officer, Bloomfield Borough

ELYSE A. BRUBAKER

VP & Commercial Loan Officer

BRENDA M. L. COMP

VP & IT Manager

JAMES L. CORDELL

VP & Credit Administration Manager

BILLIE JO DEITER

VP & Branch Executive Officer, Ickesburg and Loysville

JEFFREY S. FAGAN

VP & Credit Officer

MICHELE M. FRY

VP & Branch Executive Officer, Delaware

DORIANN F. HOFFMAN

VP & Senior Financial Analyst

MARK HOLST

VP & Cash Management Product Manager

CANDICE NEFF HULL

VP & Relationship Banking Supervisor

BRIAN A. HUMMEL

VP & Investment Representative

RICHARD R. LEITZEL

VP & Finance

J. NEAL SHAWVER

VP & Credit Manager

TINA T. SHIREY

VP & Commercial Loan Officer

## OFFICERS

### **PENNIAN BANK**

JAMIE S. STEFFEN

VP & Branch Executive Officer, Newport

KAYELEN G. SUNDERLAND

VP & Trust Officer

DIANE E. ZEIDERS

VP & Branch Executive Officer, Tuscarora Valley and  
East Waterford

KARL M. BARRY

AVP & Loan Portfolio Officer

JUDY V. BUCKLEY

AVP & BSA/Security Officer

NATHAN L. COOK

AVP & Branch Executive Officer, West Shore

ERIC A. DAKEY

AVP & Commercial Loan Officer

JENNIFER R. FORNWALT

AVP & Human Resources Officer

SUSAN L. JENNINGS

AVP & Assistant Controller

MEGAN L. KERSTETTER

AVP & Loan Documentation Manager

JENNIFER S. MAHONEY

AVP & Executive Assistant

CATHRYN A. MEEHAN

AVP & Risk Management Officer

ERIC S. PASQUINI

AVP & Financial Advisor

HOLLY N. TUSING

AVP & Branch Executive Officer, Fermanagh and  
Mifflintown

BRENDA F. BLAKEY

Accounting Specialist

BRENDA C. DUNCAN

Loan Documentation Officer

STACY P. DURBIN

Relationship Banker

BOBBI J. LEISTER

Assistant Secretary/Corporate Relations and Senior  
Marketing Officer

ALISON E. LONGENECKER

Portfolio Manager

TAMMY S. MARSHALL

Credit Analyst

SHAWNA M. SWARTZ

Portfolio Manager

SHARON L. WEHLER

Loan Administration Specialist



## DIRECTORS EMERITI AND ADVISORY BOARDS

### **DIRECTORS EMERITI**

JOSEPH E. BARNES, SR.  
NANCY S. BRATTON  
WILLIAM A. GILLILAND  
C. ROBERT HOCKENBROCK  
SAMUEL G. KINT  
DARWIN L. KITNER  
NORMAN F. LOVE  
JANE B. MARHEFKA  
JAMES R. MCLAUGHLIN  
CLAIR E. McMILLEN  
RICHARD E. RHINE  
SAMUEL R. RITZMAN  
CHARLES C. SANER  
ROGER SHALLENBERGER  
ROBERT E. SHEAFFER  
LOWELL M. SHEARER  
MERVIN J. STRAWSER  
JOHN A. TETWILER  
TERRY K. URICH  
RICHARD L. WIBLE  
FRANK L. WRIGHT

### **ADVISORY BOARDS**

#### **JUNIATA COUNTY**

DENNIS L. BASSLER  
DAVID S. CLARK  
JEFFREY J. FRYMOYER  
KEVIN L. LONG  
RONALD H. MAST  
ALAN E. VARNER  
BARBARA G. WILSON

#### **PERRY COUNTY**

PETER E. BRUMMER  
WILLIAM R. BUNT  
GERALD R. GABEL  
TERRY J. HELLER  
JOHN K. McCLELLAN  
CLEE L. McMILLEN  
FRED E. MORROW  
CHARLES C. NYCE  
CHARLES C. SMITH  
JAMES E. SWENSON

## BANK LOCATIONS

First Community Financial Corporation and Wholly Owned Subsidiary, Pennian Bank

Pennian Bank is a full-service financial institution serving customers in Cumberland, Juniata and Perry Counties.

### JUNIATA COUNTY

#### MAIN OFFICE

2 North Main Street  
Mifflintown, PA 17059  
717-436-2144

#### DELAWARE OFFICE

24021 Rt. 333  
Thompsontown, PA 17094  
717-535-5158

#### EAST WATERFORD OFFICE

9775 Rt. 75 South  
East Waterford, PA 17021  
717-734-2400

#### FERMANAGH OFFICE

50 Stop Plaza Drive  
Mifflintown, PA 17059  
717-436-8968

#### TUSCARORA VALLEY OFFICE

5804 William Penn Highway  
Port Royal, PA 17082  
717-436-8947

#### PENNIAN WEALTH MANAGEMENT GROUP

146 Stoney Creek Drive  
Mifflintown, PA 17059  
717-436-2144

### PERRY COUNTY

#### BLOOMFIELD BOROUGH OFFICE

216 South Carlisle Street  
New Bloomfield, PA 17068  
717-582-3977

#### ICKESBURG OFFICE

250 Tuscarora Path  
Ickesburg, PA 17037  
717-438-3050

#### LOYSVILLE OFFICE

3544 Shermans Valley Road  
Loysville, PA 17047  
717-789-2400

#### NEWPORT OFFICE

75 Red Hill Road  
Newport, PA 17074  
717-567-2380

### CUMBERLAND COUNTY

#### WEST SHORE OFFICE

559 North 12th Street  
Lemoyne, PA 17043  
717-510-7201

#### LOAN PRODUCTION OFFICE

2120 Market Street  
Camp Hill, PA 17011  
717-510-7274

### ONLINE

[pennianbank.com](http://pennianbank.com)

### TOLL FREE

1-866-950-2144



Follow us on Facebook, Instagram and LinkedIn!

## Stock and Dividend Information

The Corporation has only one class of common stock authorized, issued and outstanding. Although shares of the Corporation's common stock are traded from time to time in private transactions, and in the over-the-counter market, there is no established public trading market for the stock. The Corporation's common stock is not listed on any stock exchange or automated quotation system and there are no present plans to so list the stock. There can be no assurance that, at any given time, any persons will be interested in acquiring shares of the Corporation's common stock. Price quotations for the Corporation's common stock do not appear regularly in any generally recognized investment media.

The Corporation pays dividends on the outstanding shares of our common stock as determined by the Board of Directors from time to time. It has been the practice of the Board of Directors to declare cash dividends on a quarterly basis. Future dividends will depend upon our earnings, financial position, cash requirements and such other factors as the Board of Directors may deem relevant. The following table sets forth the cash dividends declared per share of the Corporation's common stock and the highest and lowest per share prices at which the Corporation's common stock has traded in private transactions and in the over-the-counter market during the periods indicated. To the best of management's knowledge, such prices do not include any retail mark-up, mark-down or commission. Shares may have been sold in other transactions, the price and terms of which are not known to the Corporation. Therefore, the per share prices at which the Corporation's stock has previously traded may not necessarily be indicative of the true market value of the shares.

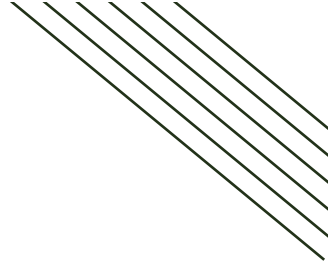
Quarter	Per Share Sales Price		Dividends per Share
	High	Low	
First, 2021	\$25.00	\$24.50	\$0.14
Second	24.75	23.25	0.14
Third	24.75	24.25	0.14
Fourth	25.00	23.00	0.38
First, 2020	\$25.58	\$22.10	\$0.14
Second	25.25	24.50	0.14
Third	25.00	24.50	0.14
Fourth	25.00	23.50	0.28

The authorized common stock of the Corporation consists of 10,000,000 shares of common stock, par value \$5.00 per share, of which 2,829,567 shares were outstanding at December 31, 2021. There were no shares of the Corporation's common stock (i) that are subject to outstanding options, warrants or securities convertible into common stock; (ii) that the Corporation has agreed to register under the Securities Act for sale by security holders; or (iii) that are or have been proposed to be publicly offered by the Corporation. The Corporation had approximately 767 shareholders of record as of December 31, 2021.

## Notice of Annual Meeting

In light of the ongoing pandemic, our Board of Directors has determined that it is in the best interests of our shareholders and staff not to gather for our annual meeting at the Cedar Grove Brethren in Christ Church. Rather, while the annual meeting will be held on April 12, 2022, it will be convened virtually from our Board Room, whereby shareholders will be given the opportunity to attend via telephone or through a virtual conference link. Instructions to attend the meeting are enclosed.





Pennian Bank  
Two North Main Street  
Mifflintown, PA 17059

[www.pennianbank.com](http://www.pennianbank.com)

1-866-950-2144

